

# 14th Fiscal Period Earnings Presentation

February 1, 2017 to July 31, 2017

Advance Residence Investment Corporation

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TSE Ticker Code	3269	
Main Sponsor	Itochu Corporation, Itochu Property Dev	elopment, Ltd.
Asset Type	Residential	
Fiscal Period End	End of January & July	
Asset Management Company	AD Investment Management Co., Ltd.	

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(European Directive 2011/61/EU)(the"AIFMD") as described below.

<u>Disclaimer for Dutch Investors</u>: The prospectus containing the information required under Article 23(1) and (2) of the AIFMD as implemented in the Netherlands is available at [http://www.adrreit.com/en/financial/en/financial/sonota/].

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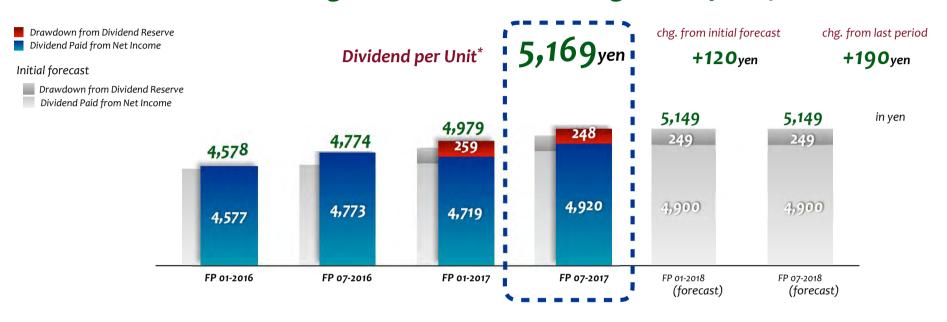
# **Executive Summary**



0.94%

over 30 billion yen

### Record High Dividend, Record High Occupancy



#### **Internal Growth**

Period Avg. Occupancy Record High of 97.0%

Continued Rent Increase +0.30%

#### Acquired 3 properties (5.7billion yen)

Asset Under Management 260 properties 442.7 billion yen

### Acquisition Capacity

Dividend Reserve\*\* 32.8 billion yen

NAV per Unit 237,214 yen

**Other Key Performance Figures** 

**Continued to Lower Financial Cost** 

**Average Interest Rate** 

Dividend per unit might be abbreviated as DPU and earnings per share as EPU, hereafter.

<sup>\*\*</sup> Dividend Reserve is booked under the account item called Temporary Difference Adjustment Reserve.



## Results for Fiscal Period ended July 2017

		•	fro	m February 1, 2017 to Jul	y 31, 20	017		Advance Residence Investmen	t Corporatio
	(1) 14 <sup>th</sup> FP Forecast	(2) 14 <sup>th</sup> FP Results	(2)-(1)			(3) 13 <sup>th</sup> FP Results	(2)-(3)		illion yen
	Initial Forecast as of March. 10, 2017	Results for FP July 2017	Changes	Notes		Results for FP January 2017	Changes	Notes	
Revenue	15,755 (260 properties) Period avg. occupancy 96.4%	15,918 (260 properties) Period avg. occupancy 97.0%	+162	Same Store Increases from higher occupancy Increase in key money revenue, etc.	+134 +27	15,504 (257 properties) Period avg. occupancy 96.5%	+414	Asset Acquisitions Incr. from 2017/1 & 2017/7 acquisition Same Store Increases from higher occupancy Increases in key money	+144 +133 +134
Operating Income	<b>7,819</b> (Depreciation: 2,637) (Property taxes: 849)	<b>7,968</b> (Depreciation: 2,631) (Property taxes: 848)		Leasing Expenses Decrease in advertising expenses Increase in restitutions & repairs G & A Expenses Increases in management fees due to higher profits Decrease in other expenses	+22 -41 -14 +19	<b>7,801</b> (Depreciation: 2,593) (Property taxes: 836)	+167	Leasing Expenses Increase from new acquisition Peak-season increase in fees Increase in repair costs & depreciation, etc. G & A Expenses Incr. in mgt. fees due to incr. in AUM	-44 -140 -47 -16
Ordinary Income	<b>6,480</b> (Funding cost*: 1,333)	<b>6,642</b> (Funding cost*: 1,318)		Increase in non-operating income Decrease in funding costs due to lower interest rate	+4	6,371 (Funding cost*: 1,410)	+270	Decrease in non-operating income Decrease in funding costs due to refinancing of loans	-3 +107
Net Income	6,480	6,642	+162			6,371	+270		
EPU (yen)	4,800	4,920	+120	Units issued and outstandin 1,350,000 units	g	4,719	+201	Units issued and outstanding 1,350,000 units	g
Per Unit Drawdown of Reserve** (yen)	249	248	-1	Reserve** after dividend: <b>32.8b</b> 1	ı yen	259	-11		
Dividend per unit (yen)	5,049	5,169	+120			4,979	+190		
Total Asset LTV	49.6%	49.6%	_			49.6%	-		

Funding costs include interest payments for loans and bonds as well as other finance fees.
 "Reserve" means "Temporary Difference Adjustment Reserve".

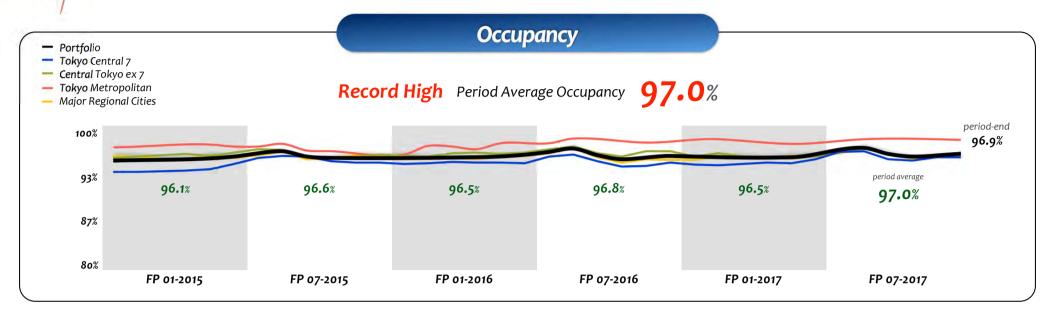


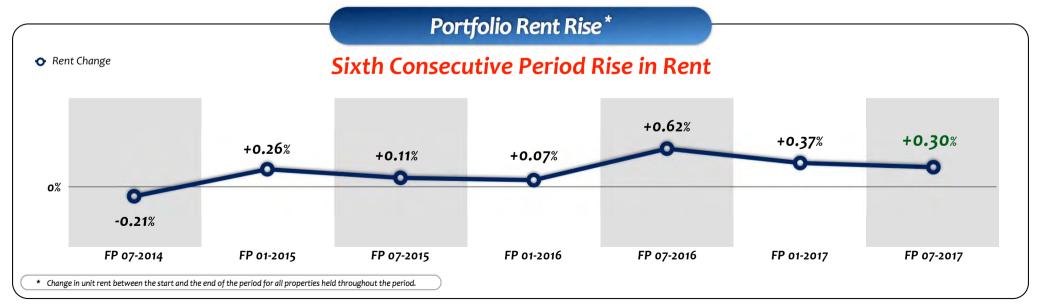
# **Internal Growth**



## Achieving Internal Growth in the Residential Sector







### **Rents to Continue Rise**



### Replacements +1.54% Renewals +0.50%

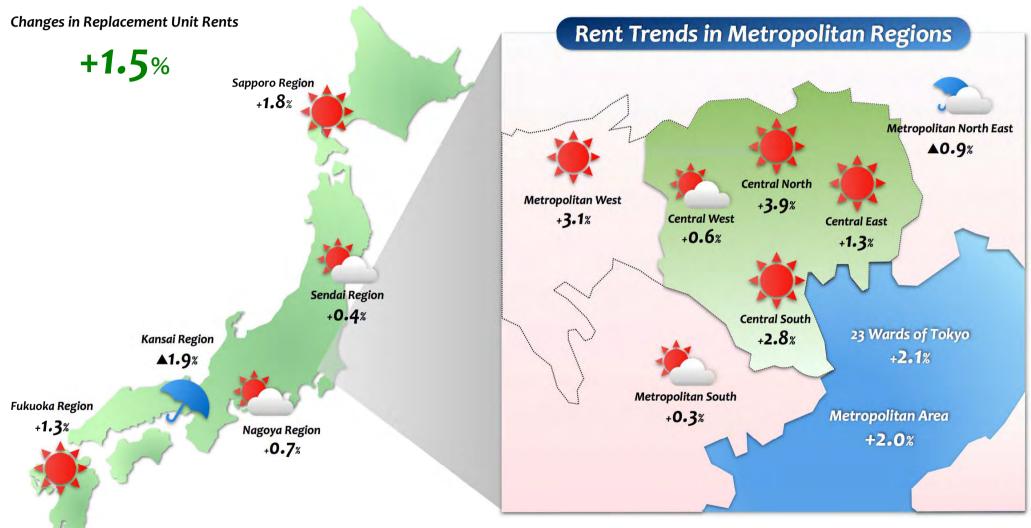
#### Replacements\* **Contributions of Value Enhanced Units to Rent Rise** in million yen O Changes in Rent +1.61% +1.08% +0.91% +1.13% No. of Units | Ratio Old Rent New Rent Difference % Change -0.22% Increase 1,153 units 51.9% 145 152 +7.1 +4.91% Rent Increase from Units w/ No Enhancements Unchanged 364 units 16.4% 39 Rent Increase from Value Enhanced Units 39 86.1% 88.2% 85.3% 81.2% 83.3% 96.9% 706 units 31.8% 76 -3.83% Decrease 79 11.8% 3.1% 14.7% 16.7% 1 2,233 units 100.0% 264 268 +1.54% FP 01-2015 FP 07-2015 FP 01-2016 FP 07-2016 FP 01-2017 FP 07-2017 Net Rent Change by Tokyo Central 7 Wards +2.36% Central Tokyo +1.81% Share of VE by 2.7% 3.7% 3.1% 4.2% 3.5% Location Metropolitan Area No. of Units +0.40% Major Regional Cities +0.08%

#### Renewals\* **Gradual Increase in Renewal Rents** in million yen No. of Units Ratio Old Rent New Rent Difference % Change Changes in Rent +0.06% +0.20% +0.47% *Increase* 708 units 21.4% 89 90 +1.9 +2.20% +0.36% 297 Unchanged 2,595 units 78.4% 297 Decrease 5 units 0.2% 0.8 -3.32% 3,308 units 388 100.0% 386 +1.9 +0.50% FP 01-2015 FP 07-2015 FP 01-2016 FP 07-2016 FP 01-2017 FP 07-2017 Net Rent Change by Tokyo Central 7 Wards +0.56% Central Tokyo +0.61% Location Metropolitan Area +0.48% Major Regional Cities +0.27%

<sup>\*</sup> Rent change for pass-through units that went through replacement or renewal during the period. \*\* Value enhancements (VU) units are units with changes in floor plan or specification upgrades.

# Changes in Replacement Unit Rents by Region

### Seeing Strong Rise in Rents Especially in 23 Wards of Tokyo

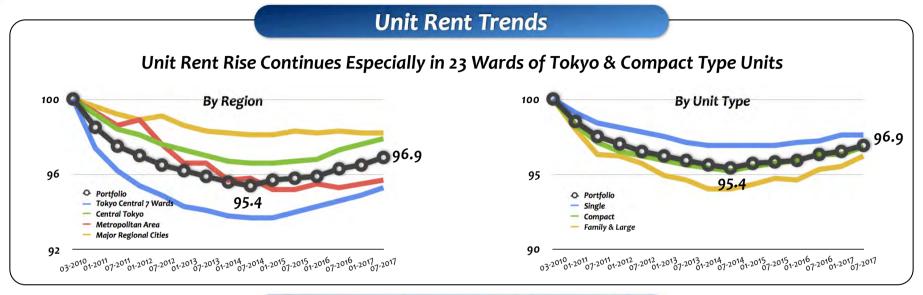


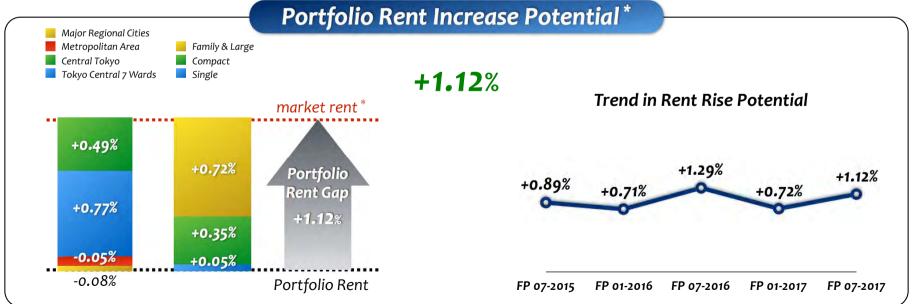
<sup>\*23</sup> wards of Tokyo are grouped in four regions as below

Central East (Chiyoda, Chuo, Taito, Sumida, Koto, Katsushika, Edogawa), Central West (Shinjuku, Shibuya, Suginami, Nakano)
Central South (Minato, Shinagawa, Meguro, Ota, Setagaya), Central North (Bunkyo, Toshima, Kita, Itabashi, Nerima, Arakawa, Adachi)

## Rent Trend & Rent Gap







<sup>\*</sup> The portfolio rent increase potential is estimated by calculating the gap between the unit rent of new tenants of FP July 2017 (treating the rents as approximation of market rent) and unit rent of existing tenants, aggregated for the whole portfolio for leasing contracts that are pass-throughs. The calculation is made on each property and by each unit type for properties held at the end of FP July 2017.

## Maintaining the Competitiveness of Properties

Advance Residence Investment Corporation

### Value Enhancement (VE) Works

In value enhancement works floor plans and kitchens are renovated to current style thereby making it possible to aggressively pursue rent increases

Track Record Since the Merger No. of Value Enhanced Units:

232 units

No. of Units Leased-out\*:

222 units

% Increase in Rents\*:

12.2%

### Large-scale Repairs

Repair works are carried out at around 15 years intervals on roofings, exteriors and entrances to maintain the basic functionality of the buildings

Track Record Since the Merger No. of Properties:

26 properties

**Total Investment:** 

1,272 million yen

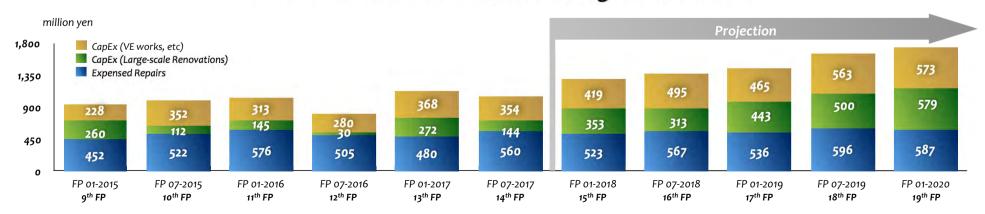
Ave. Cost per Property

48 million yen

#### **Daily Maintenance**

Restoration on kitchen & bathroom equipments, walls and etc. are carried out between tenant replacements

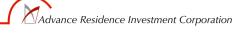
### Works Are Scheduled with Cash Management in Mind



<sup>\*</sup>Increase in rents are calculated for the 212 units leased out as of Aug. 31, 2017, dividing the first contracted monthly rent after VE works by the most recent rent before the VE works.

## **Large-Scale Repairs**

Works Completed in FP July 2017

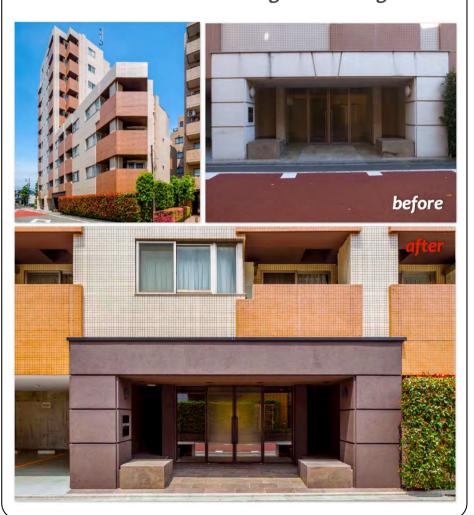


**Properties Repaired during July 2017 3** properties

**Total Expenditure** 135 million yen

P-45 RESIDIA Jiyugaoka 15 years old

Entrance renewed to a grander design



C-17 RESIDIA Shinkawa 14 years old

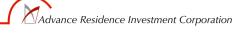
Exterior & entrance hall repainted in vibrant modern colors





### **Value Enhancement Works**

Examples of Works Completed During FP July 2017



No. of Value Enhancement

**27** units in **9** properties

Avg. Increase in Monthly Rent

+16.7%\*

### P-73 RESIDIA Shibaura



Building Age 26 years old
Floor Plan 3 BR + Kitchen/Living/Dining
Construction Cost 4.2 million yen

Increase in Monthly Rent +21.4%

Projected
Recuperation Period\*\*

5 years



### C-46 RESIDIA Mejiro



Building Age
19 years old
Floor Plan
2 BR + Kitchen/Living/Dining
Construction Cost
5.8 million yen

Increase in Monthly Rent +20.0%

Projected Recuperation Period\*\*

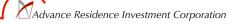
**4** years

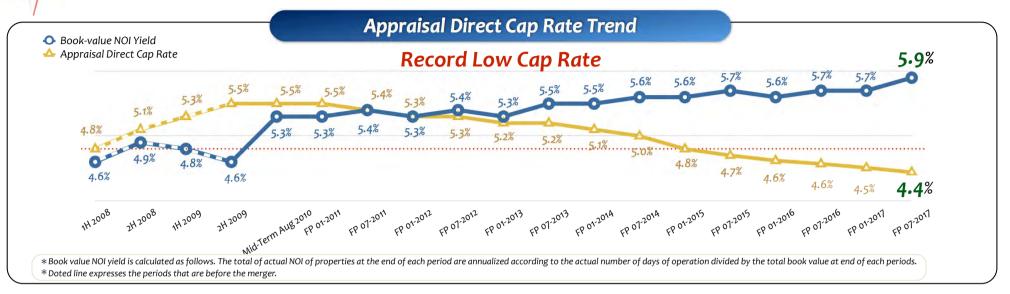


<sup>\*</sup> Increase in monthly rents are calculated for the 30 units leased out as of Aug 31, 2017, dividing the newly contracted monthly rent by the previous rent.

<sup>\*\*</sup> Projected Recuperation Periods are periods projected to recuperate the value enhancement cost, which is calculated as total cost minus renovation costs and equipment replacements due to aging.

## **Appraisal Value**





### **Appraisal Summary of FP July 2017**

### Unrealized profit of **106.4** billion yen **25.1**% of Portfolio Book-value

	Appraisal (in	million yen)	Аррі	Appraisal NCF (in million yen)		on yen)			Actual NOI Yield (%)	Unrealized Profit and Loss (million yen)		
	End of FP Jul. '17	diff vs last FP	End of FP Jul. '17	diff vs last FP	diff**	breakdown ER re-appraisal	End of FP Jul. '17	diff vs last FP	FP Jul. '17	Book Value (a)	Difference from the	(b)/(a)
Tokyo Central 7 Wards	200,281	+3,206	8,519	+17	+22	-5	4.19%	-0.06pt	5.3%	164,794	appraisal (b) 35,486	21.5%
Central Tokyo ex. 7 Wards	177,534	+3,266	7,768	+11	+29	-18	4.32%	-0.08pt	5.9%	139,057	38,476	27.7%
Tokyo 23 Wards Total	377,815	+6,472	16,287	+28	+52	-23	4.25%	-0.07pt	5.6%	303,852	73,962	24.3%
Tokyo Metropolitan	48,304	+277	2,366	-0.7	-0.1	-0.7	4.86%	-0.03pt	6.6%	37,973	10,330	27.2%
Major Regional Cities	105,055	+231	5,249	-41	-9	-32	4.95%	-0.05pt	6.7%	82,886	22,168	26.8%
Portfolio Total	531,174	+6,980	23,902	-13	+42	-56	4.44%	-0.06pt	5.9%	424,712	106,461	25.1%

### **Appraisal Brief**

	No. of Properties	Diff. in Value in mil. yen
increase	187	+7,684
Unchanged	51	-
Decrease	22	-704
Total	260	+6,980

**15** properties decreased in value due to increase in expense listed in the reacquired engineering report

There is a total of unrealized loss of

**770** million yen from **4** properties

<sup>\*</sup>For assets acquired during the FP July 2017, appraisal value at the time of acquisition is used as the previous appraisal value. \*\* The difference in appraisal NCF from last FP is items as difference in rent revenue (appraisal NOI - repairs) and difference in repair cost and capital expenditure re-appraised in the engineering report.

## Note



# **External Growth**





## **Newly Acquired Properties**

Advance Residence Investment Corporation

3 properties

**5.7** billion yen

#### **Properties Acquired from Sponsor**

#### Third Party (Negotiated Transaction)







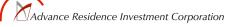


	Central Tokyo ex 7	Central Tokyo ex 7	Major Regional Cities	Total
Acquisition Price	1,380 million yen	2,988 million yen	1,430 million yen	5,798 million yen
NOI Yield *	5.1%	4.7%	<b>5.2</b> % **	4.9%
Yield after Depreciation *	4.3%	4.0%	4.3% **	4.1%
Leasable Units	<b>58</b> units	<b>129</b> units	<b>90</b> units	277 units
Completion	March 2015	October 2013	February 2017	-
Building Age	<b>2.4</b> years	<b>3.8</b> years	<b>0.4</b> years	2.6 years

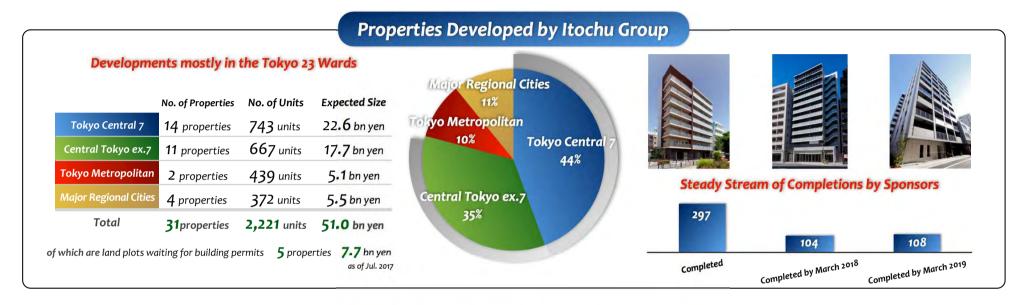
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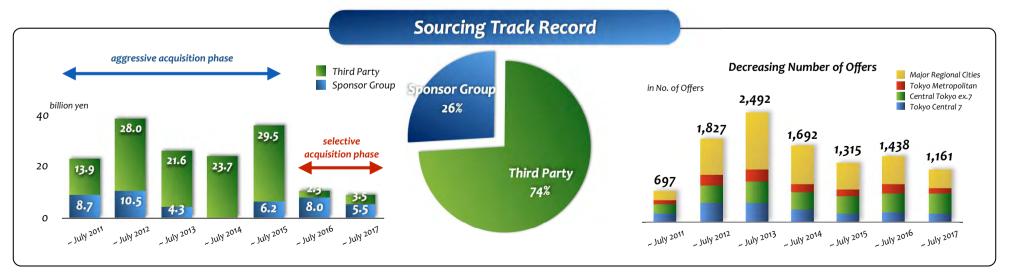


## **Preparing for Future External Growth**



### Sponsor Pipeline 31 properties 51.0 billion yen





# **Finances**







# Building a Stable Financial Base

Advance Residence Investment Corporation

### **Key Figures on Debts**

JCR  $\mathbf{A}\mathbf{A}$ 

R&I

A+ (Stable)

	FP Jan. 2017	FP July 201	7	change
Loans	190.2 bn yen	188.8 bn yen	(84.6%)	<b>-1.4</b> bn yen
Bonds	33.5 bn yen	34.5 bn yen	(15.4%)	+1.0 bn
Total	223.7 bn yen	223.3 bn yen	(100.0%)	-0.4 bn yen

### FP July 2017 Debt Financing

**Lowered Financing Cost While Financing in Longer Debts** 

	Repayment	Procurement
Total	<b>22.9</b> bn yen	<b>22.5</b> bn yen
Avg. Interest Rate	1.30%	0.46%
Avg. Initial Duration	<b>5.4</b> yrs	<b>8.3</b> yrs

### LTV Management

Maximum leverage will be 50% for Appraisal LTV, 53% for Total Assets LTV



### **FP July 2017 Financing Topics**

Bond Issuance

Average Duration Average Interest Rate 8.2 years 0.37%

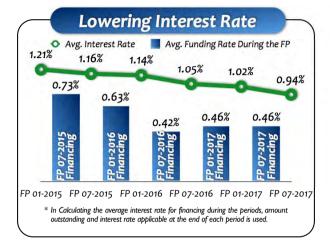
2. Invited Two New Lenders (Scheduled to newly join in Sept. 2017)

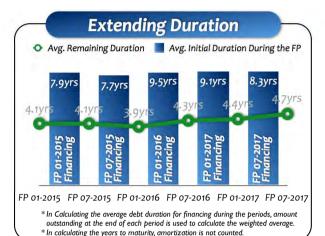
JAPAN POST INSURANCE Co., Ltd. Shinkin Central Bank

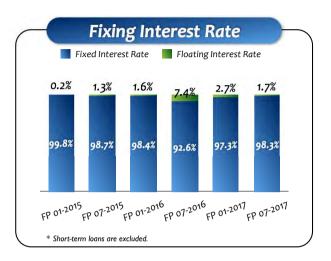


# Duration Extended, Ratio of Fixed Interest Debts Increased and Maturity Diversified While Financing Cost Lowered

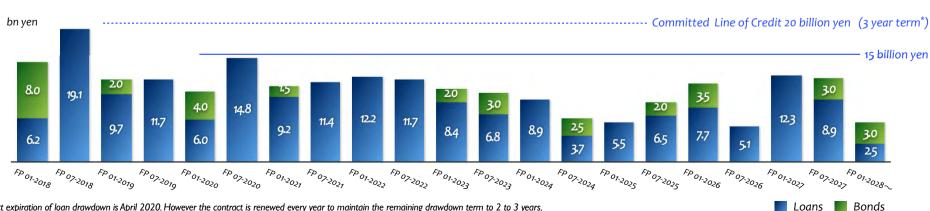
Advance Residence Investment Corporation











<sup>\*</sup> Contract expiration of loan drawdown is April 2020. However the contract is renewed every year to maintain the remaining drawdown term to 2 to 3 years.



Management Policies & Earnings Guidance

# Drawdown of Reserve



### Maximum 50 years (100 Fiscal Period) Drawdown

Temporary Difference Adjustment Reserve (Dividend Reserve; initial reserve outstanding 33.5 billion yen)

32.8 billion yen

(after FP July 2017 dividend payout)

Responding to the 2015 Tax Revision\*

Starting FP Jan. 2017 Drawdown Payout of At Least

335 million yen per FP

248 yen per units or more per FP

@ 1,350,000 units (as of FP Jan. 2017)

### **Measures to Ensure Stable Dividends**

Increase drawdown to Ensure a Dividend of at Least 4,500 yen per unit

4,500 yen EPU

**Additional Payout** 

**EPU** 

Retained earnings of negative goodwill (booked as temporary difference adjustment reserve) that resulted from merger must be drawdown within 50 years in a predetermined method.

The actual dividends will be decided by the ADR's board based on a comprehensive consideration of such factors as increase/decrease in portfolio rent and occupancy, level of cash reserves, level of LTV, debt costs.



Advance Residence Investment Corporation (2) (3) (2) (4) (2) (2)

	14 <sup>th</sup> FP Results	15 <sup>th</sup> FP Forecast	(2)-(1)			16 <sup>th</sup> FP Forecast	(3)-(2)	in mil	llion yen
	Results for FP July 2017	Forecast for FP January 2018 (announced Sept. 6, 2017)	Changes	Notes		Forecast for FP July 2018 (announced Sept. 6, 2017)	Changes	Notes	
Revenue	15,918 (260 properties) Period avg. occupancy 97.0%	15,742 (260 properties) Period avg. occupancy 96.5%	-176	Newly Acquired Assets Increases from FP2017/7 acquisitions Same Store Lower off-peak occupancy Off-peak decrease in key money	+79 -108 -148	15,868 (260 properties) Period avg. occupancy 96.6%	+126	<b>Same Store</b> Peak season increase in key money	+126
Operating Income	<b>7,968</b> (Depreciation: 2,631) (Property taxes: 848)	<b>7,839</b> (Depreciation: 2,648) (Property taxes: 859)	-129	Leasing Expenses Increases from FP2017/7 acquisitions	-12 +106 -22	<b>7,811</b> (Depreciation: 2,661) (Property taxes: 865)	-28	Leasing Expenses Peak season increase in fees Depreciation & property tax incrs.  GA Expenses Cons. tax settlement increase, etc	-110 -19
Ordinary Income	<b>6,642</b> (Funding cost*: 1,318)	<b>6,615</b> (Funding cost*: 1,216)	-27	Decrease in compensation income Decrease in interest pay't from refinancing & debt reduction	-8 +110	<b>6,615</b> (Funding cost*: 1,190)	-	Decrease in interest pay't from refinancing & debt reduction	+28
Net Income	6,642	6,615	-27			6,615	-		
EPU (yen)	4,920	4,900	-20	Units issued and outstandin	g	4,900	-	Units issued and outstanding 1,350,000 units	g
Per Unit Drawdown of Reserve** (yen)	248	249	+1	Reserve after dividend: <b>32.5bn yen</b>		249	-	Reserve after dividend: <b>32.1bn</b>	yen
Dividend per unit (yen)	5,169	5,149	-20			5,149	_		
Total Asset LTV	49.6%	49.4%	<b>-0.2</b> pt			49.4%	-		

Funding costs include interest payments for loans and bonds as well as other finance fees. "Reserve" means "Temporary Difference Adjustment Reserve".

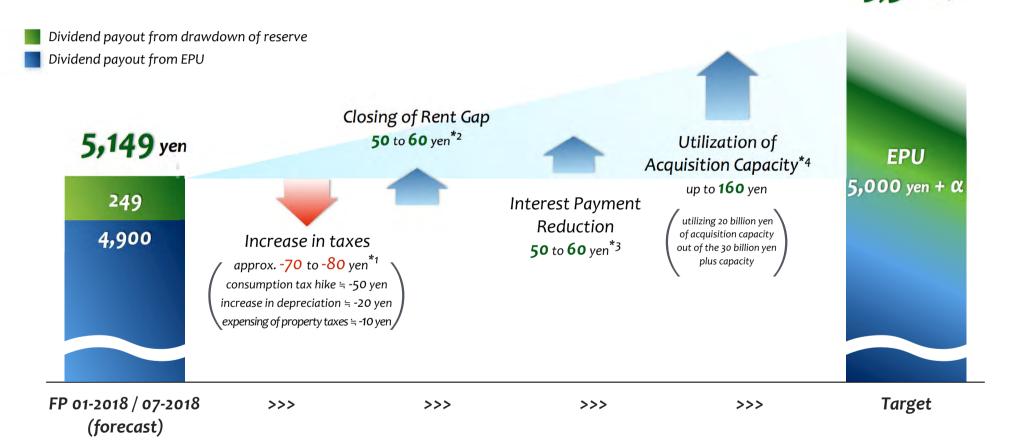
(1)

# 1 to 2 Year DPU Target

Advance Residence Investment Corporation



DPU **5,300** yen ~



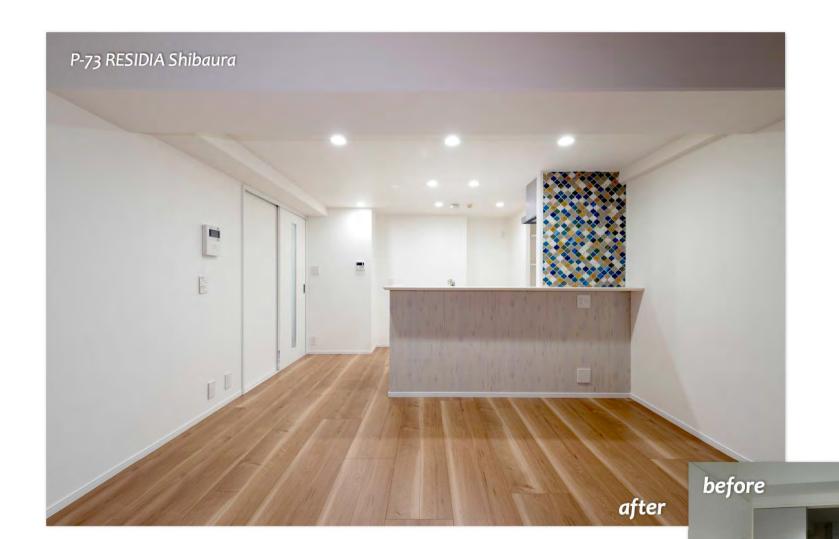
Assumptions are that the issued and outstanding amount of 1,350,000 ADR units will be unchanged, and that the amount of effects of various events on EPU and DPU are estimated using assumptions such as the ones below.

<sup>\*1</sup> Used the assumptions in the earnings guideline disclosed in the FP07-2017 Tanshin (Japanese Preliminary Fiscal Report). Consumption tax rate is assumed to be raised from 8% to 10%. Restoration works expected to be executed by 07-2019 are included in the calculation of depreciation projection.

<sup>\*2</sup> Assumption of EPU/DPU growth from the effect of the closing the rent gap is made referring to rent gap, turnover figure, lease contract term leasing costs of FP07-2017 within the time horizon of FP 07-2020.

<sup>\*3</sup> Interest payment reduction is based on the assumption that debts maturing by FP07-2019 will be refinanced with an average interest rate of 0.8%.

<sup>\*4</sup> The estimate is made using forecast figures of total assets and outstanding interest bearing debts for FP07-2018. Also the estimate is based on around two year worth of acquisition and assumed funding cost.



# Appendix



## Advance Residence's Strength

Advance Residence Investment Corporation

### **Defensive with Stable Dividend**

ASSET

Holds the Largest AUM Among Residential J-REITs

442.7 billion yen

DEBT

**Stable** Financial Foundation

Long-term × Fixed Rate × Diversified Maturity

JCR AA

EQUITY

Holds the Largest
Reserve Among All J-REITs

32.8 billion yen

(the outstanding after FP July 2017 dividend payout)

## The Largest\* Portfolio Among Residential J-REITs

\* According to data collected by ADIM from the latest disclosures made by each residential J-REITs as of Sept. 6, 2017.

Advance Residence Investment Corporation

**Number of Properties** 

**Total Leasable Area** 

Leasable units

Assets Under Management
(Acquisition Price)

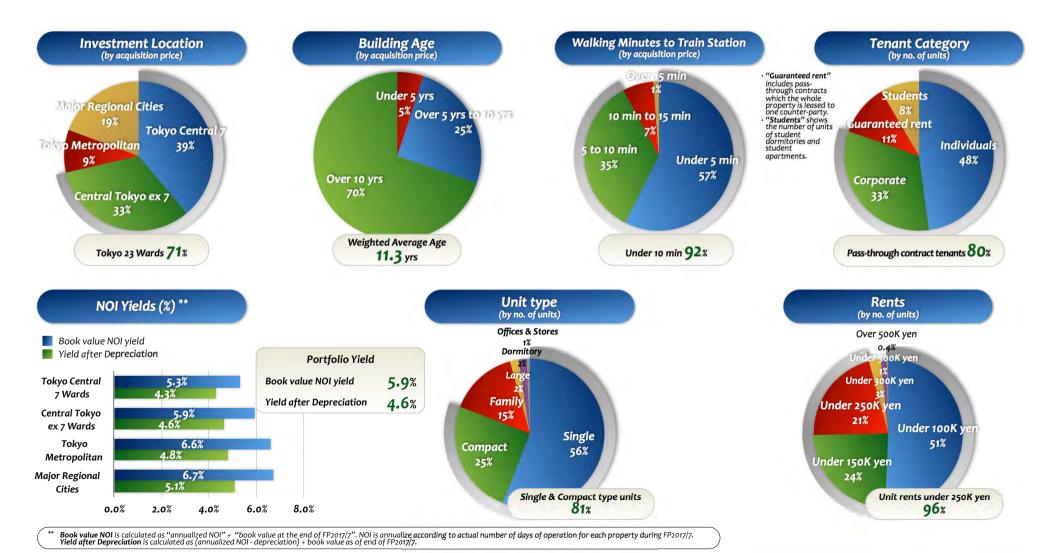
as of July 31, 2017

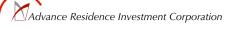
**260** properties

**781,760**m

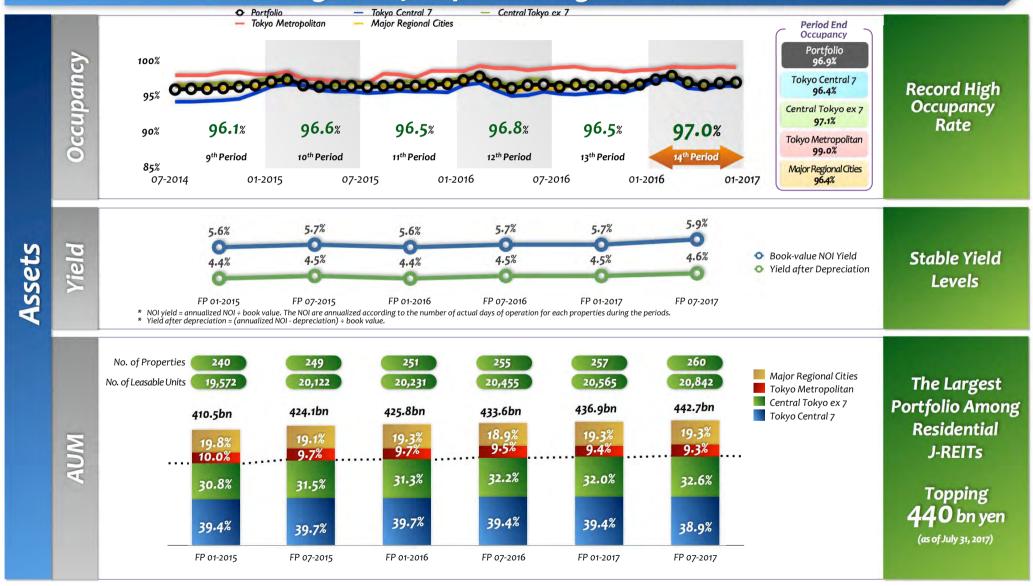
**20,842** units

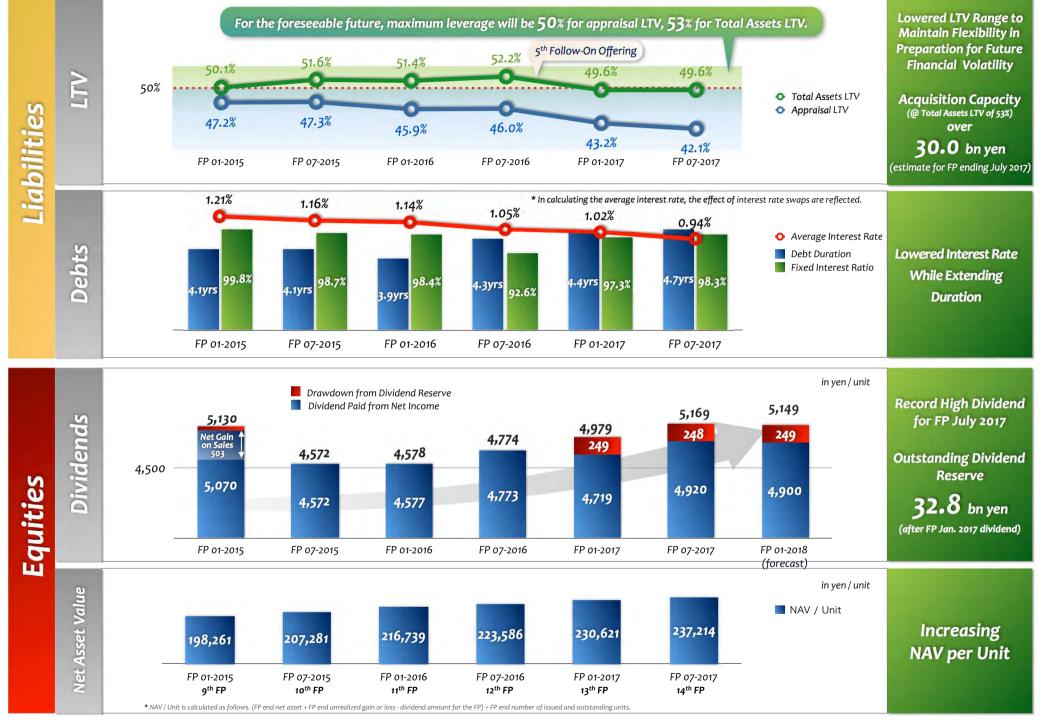
**442.7** billion yen





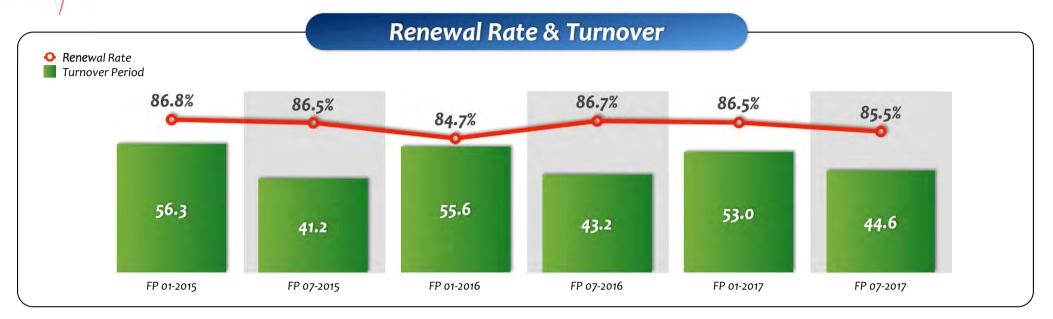
### **Increasing EPS by Implementing Various Measures**

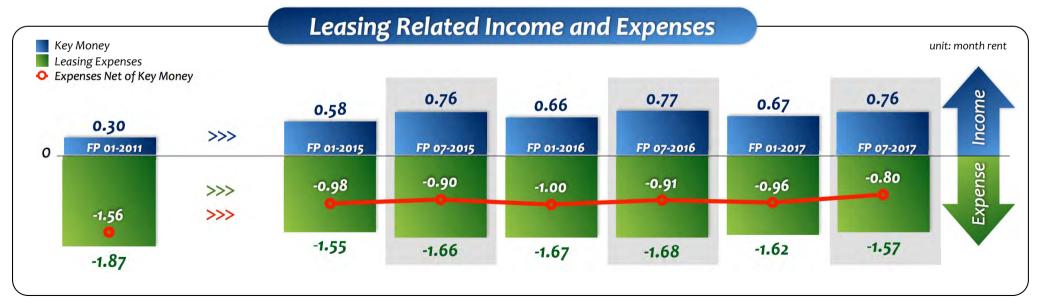




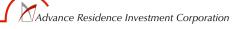








## Achieving Internal Growth in the Residential Sector



### Changes in Net Effective Rent (NER)

NER rose 0.7pt to the comparable peak season period an year ago

NER = Monthly Rent + (Key Money - Leasing Expense) ÷ 24 months

Achieving Internal Growth



Net Effective Rent Index is calculated as monthly rental of new contracts and common fees plus key Money Income divided by 24 month, minus leasing related expenses divided by 24 month and weighted averaged by each 115 properties rentable space for each fiscal period and indexed by using the FP01-2011 figure as 100.

The 115 properties that are included in above charts are properties held since the start of the FP01-2011. Following properties are excluded from the calculation. 1) Properties with guaranteed rent or properties where the whole building is let to one tenant. This is because fluctuation in "key money" and 'leasing related expenses do not effect ADR's rental income from those properties targeted for Expats, where there are no key money practices.

Number of new contracts for each fiscal period is as follows, FP01-2011) 1,748, FP07-2011) 1,074, FP01-2012) 870, FP07-2012) 1,026, FP01-2013) 981, FP07-2013) 1,024, FP01-2014) 794, FP07-2014) 924, FP01-2015) 835, FP07-2015) 918, FP01-2016) 788, FP07-2016) 918, FP01-2017) 784, FP07-2017) 973.

## **Internal Migration Statistics**

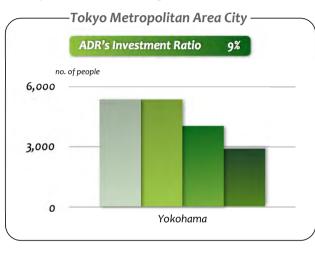


### Population Inflow to Central Tokyo and Major Regional Cities Continues

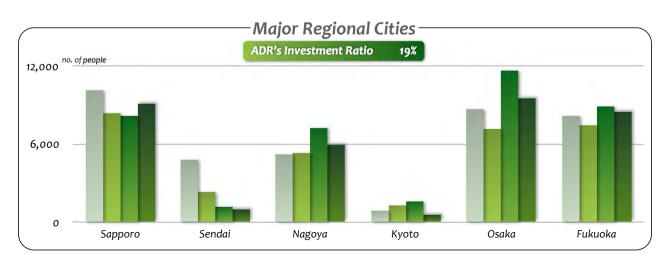
### Migration Statistics of Major Cities in Japan



2013



2016

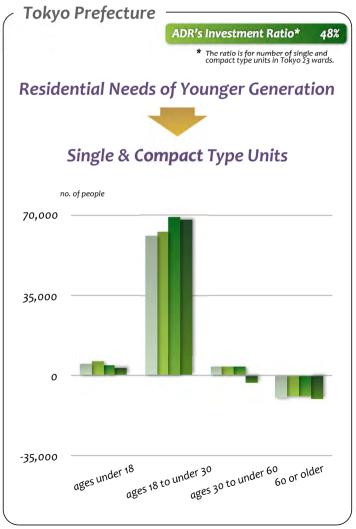


2015

2014

### Tokyo's Population Inflow by Age Group

**Net Inflow is Pre-dominantly Younger Generation** 



Source: "2016 Report on Internal Migration in Japan" Statistics Bureau, Ministry of Internal Affairs and Communications; "2016 Report on Internal Migration" Statistics Division

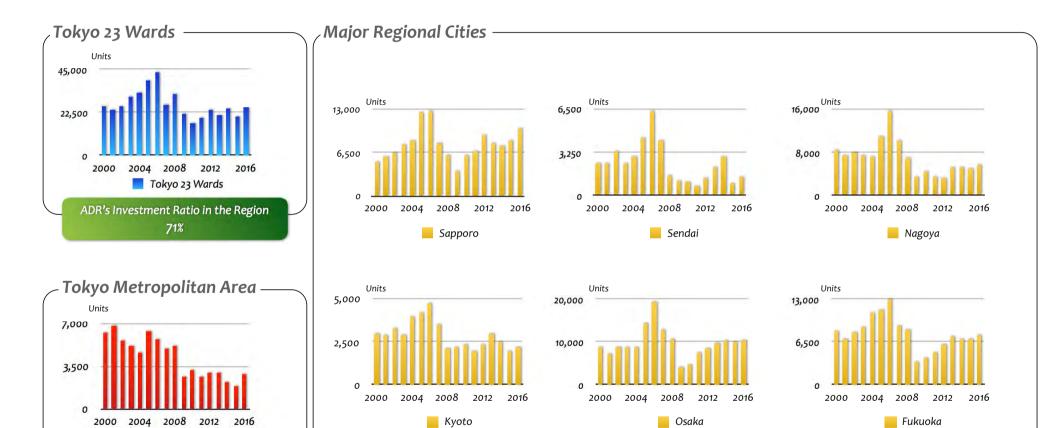
## **Housing Starts**



ADR's Investment Ratio in the Region

19%

### **Limited Rise in Housing Starts**



Source: Ministry of Land, Infrastructure, Transportation and Tourism, Policy Bureau, Information Policy Division, Construction Statistics Office "Housing Starts" (RC and SRC Construction Rented Collective Housing) (2016)

Yokohama

ADR's Investment Ratio in the Region

9%

## **Portfolio Diversification Policy**

Advance Residence Investment Corporation

	Investment Regions*1	Investment ratio*2
То	kyo 23 Wards	
	Tokyo Central 7 Wards	70 <b>~</b> 100%
	Central Tokyo ex 7 Wards	
Ot	her Regions	
	Tokyo Metropolitan (ex. Tokyo 23 Wards)	o~ 30%
	Major Regional Cities	

tment ratio*³
∼ 50%
20 ~ 40%
20 ~ 40%
~ 10%

<sup>■</sup> In addition to the above, we invest in the following unit type.

Unit types	Investment ratio*3	
Dormitory	up to 20%	

#### \*Note

- Of the Tokyo 23 Wards, Chiyoda, Shibuya, Shinjuku, Meguro, Setagaya and Shinagawa wards are classified as Tokyo Central 7 Wards and the remaining wards are classified as Central Tokyo. Other Regions are Tokyo Metropolitan Area (Tokyo Metropolis excluding the Tokyo 23 Wards, prefectures of Kanagawa, Saitama and Chiba) and Major Regional Cities.
- Investment ratios are calculated based on acquisition price.
- Investment ratios are calculated based on leasable area.

### **Unit-type Definition**

Number of Bedrooms	~3omi	~4omi	~5omi	∼6omi̇́	~70mi	∼8omi	~9omi	over 90m
Studio	S	S	С	С	L	L	L	L
1 Bedroom	S	С	С	C	L	L	L	L
2 Bedroom	-	С	С	F	F	F	F	L
3 Bedroom	-	-	F	F	F	F	F	L
4 Bedroom ~	-	-	-	-	F	F	F	L

#### Floor plan

Studio 1R, 1K, STUDIO 1Bedroom 1DK, 1LDK

2Bedroom 2DK, 2LDK, 1LDK+S 3Bedroom 3DK, 3LDK, 2LDK+S

4Bedroom ~ 4DK, 4LDK, 3LDK+S, or units with more rooms

#### Unit types

Single Type Units mostly for singles

**Compact Type Units** mostly for singles, couples or small families

= Family Type Units mostly for families L = Large Type Units

mostly for foreign executives

**Dormitory Type Units** 

The units share common bathrooms and laundry spaces within in the property

Life & Senior House Kohoku 2, College Court Tanashi and Cocofump Hiyoshi are categorized as Dormitory type due to their characteristics

# Building a High Quality Portfolio

Advance Residence Investment Corporation

as of July 31, 2017

### **Acquisitions and Dispositions Since the Merger**

	Acquisitions	Dispositions
No. of Properties	115	43
Total Value (Acquisition Price)	166.3 bn yen	69.6 bn yen
Weighted Average NOI Yield	<b>5.8</b> %* <sub>1</sub>	4.6%*2
Weighted Average Building Age*3	<b>4.8</b> yrs	<b>13.3</b> yrs

### Improving Yield and Reducing Average Age

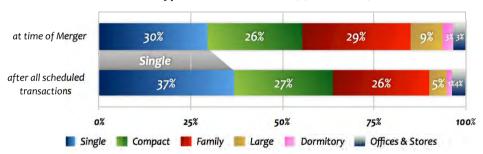
	at the time of merger	after the transactions
Book Value NOI Yield	5.2%	5.9%*4
<b>Building Age</b>	13.8 <sub>yrs</sub> *5	<b>11.3</b> yrs

### **Acquisition Focused on Single-type Units**

in number of residential units

	Single	Compact	Family	Large	Dormitory	Others	Total
Tokyo Central 7 Wards	+858	+8	-43	-166	0	-1	+651
Central Tokyo ex 7	+1,920	+692	+434	+12	0	+13	+3,071
Tokyo 23 Wards	+2,773	+700	+391	-154	0	+12	+3,722
Tokyo Metropolitan	+440	+10	-105	0	-748	-4	-407
Major Regional Cities	+1,806	+1,099	+323	+63	0	0	+3,291
Other Regions	+2,246	+1,109	+218	+63	-748	-4	+2,884
Total	+5,019	+1,809	+609	-94	-748	+8	+6,606

#### Unit type Investment Ratio (by leasable area)



### **Balanced and Diversified Acquisition Sources**

Transactions since the Merger	The Sponsor Group*6*7	Bridge Funds*8	Third party and Others	Total
No. of Properties	25	42	48	115
Total Acquisition Value (bn yen)	43.4	52.4	70.5	166.3
Share of Sources	26.1%	31.5%	42.4%	100%

The figures in this slide are all based on data as of July 31, 2017.

- \*1 Weighted average NOI yield of acquisitions
- = Total annual NOI as entered on the appraisal of acquisitions + Total of the acquisition prices × 100%
- \*2 Weighted average NOI yield of dispositions = Total actual annual NOI ÷ Total of the historical acquisition prices × 100
- \*3 Weighted average building age is acquisition price weighted average as of the time of acquisition or disposition.
- \*4 The following figures are used to calculated the Book Value NOI Yield. Annualized NOI ÷ FP2017/7 end book value, where the NOI is annualized using the actual days in operation during the FP2017/7.
- \*5 Weighted Average age of buildings held at the time of merger as of July 31, 2017.
- \*6 The **Sponsor Group** applies to Itochu Corporation, who is the parent company of ADR's asset management company, and its subsidiaries.
- \*7 The assets acquired from the **Sponsor Group** includes 19 properties developed by the **Sponsor Group** and 6 properties which were not developed but warehoused according to Advance Residence's request. The 19 properties' acquisition price total is 34.2 billion yen. The 6 properties' acquisition price total is 9.1 billion yen.
- \*8 Bridge Funds are property funds which are often TK and where ADR has a right of first refusal on the assets under management.

# Senior Housing Market



### **Investment Policy**

#### Risk Premium Consideration

Considering operational risks and possibility of issues arising from operator collecting upfront lump-sum payment from tenants, certain amount of risk premium must be accounted.

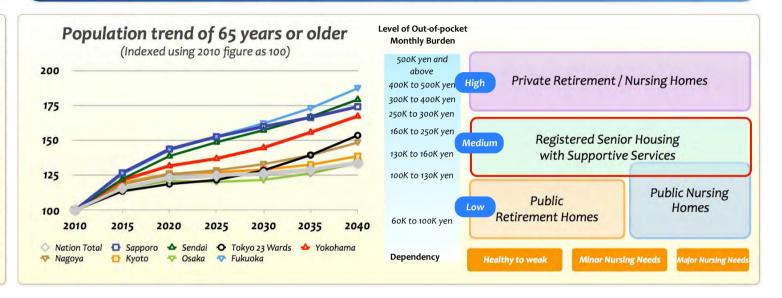
With the recent rise in price, reasonably priced properties are currently non-existent.

#### Preference Towards RSHSS

Between private nursing home and Registered Senior Housing with Supportive Services (RSHSS), RSHSS are the preferred type of

They are easier to convert to regular rental multifamily residence and are more stable to operate having an affordable move-in fee (2 month deposit) and a relatively low rent burden.

### **Growing Senior Housing Market**



### **Senior Housing Holdings**



#### S-22 Life & Senior House Kohoku 2 FP 07-2017 Actual NOI Yield 7.6% Tokyo Area Metropolitan Yokohama,



<sup>\*</sup> Gakken Cocofump Corporation is a leading operator of Registered Senior Housing with Supportive Services (RSHSS), operating 90 RSHSS as of Sept. 6, 2017.

# Dormitories and Student Apartments

Advance Residence Investment Corporation
as of July 31, 2017

No. of properties

Actual NOI vield\*

Occupancy (Residential portion)

No of rentable units

Total of acquisition price

Investment ratio of portfolio

19 properties

6.3%

100%

1,709 units

18,099 million yen

4.1%

Actual NOI yield = FP July 2016 actual annualized NOI ÷ book value × 100%.

#### **Dormitories**

No. of dormitories serving breakfast and dinner

**2** properties

#### Student apartments

Student apartments are normal apartments but where the new tenants are on the whole exclusively students.

**17** properties

#### R-2 RESIDIA Imadegawa Actual NOI yield **6.7**%



Location Kyoto, Kyoto
No of units 154 units
Completion Feb. 1999

#### S-11 TOKYO Student-House Wako



Actual NOI yield 7.1%

Location No of units Completion Date Wako, Saitama 127 units Apr. 1990

#### P-3 RESIDIA Nakameguro



Location Meguro-ku, Tokyo

No of units 88 units

Completion Feb. 2005

Actual NOI yield 6.1%

### C-66 RESIDIA Takashimadaira



Actual NOI yield 5.5%

Location Itabashi-ku, Tokyo

No of units 45 units

Completion Feb. 2007

#### C-74 RESIDIA Nerima



Actual NOI yield **5.7**%

Location Nerima-ku, Tokyo

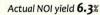
No of units 34 units

Completion Mar. 2005

#### R-8 RESIDIA Kobe Port Island



#### P-85 RESIDIA Komazawa





Location Setagaya-ku, Tokyo
No of units 59 units
Completion Oct. 2008

#### C-67 RESIDIA Shimurasakaue



Actual NOI yield 5.3%

Location Itabashi-ku, Tokyo

No of units 44 units

Completion Feb. 2007

#### C-77 RESIDIA Ogikubo II



Actual NOI yield **5.1%**Location Suginami-ku, Tokyo

No of units 36 units

Completion Mar. 2007

#### R-38 RESIDIA Hirosedori

Actual NOI yield 8.2%



 Location
 Sendai, Miyagi

 No of units
 63 units

 Completion
 Feb. 2010

#### S-23 College Court Tanashi



Actual NOI yield 7.9%

Location No of units Completion Date Nishi-Tokyo, Tokyo 91 units Feb. 2010

#### C-28 RESIDIA Oji



Actual NOI yield **6.2**%

Location Kita-ku, Tokyo

No of units 61 units

Completion Feb. 2005

### C-68 RESIDIA Shimurasakaue II Actual NOI yield 5.6%



Location Itabashi-ku, Tokyo
No of units 94 units
Completion Mar. 2007

#### S-15 RESIDIA Okurayama



Location Yokohama, Kanagawa No of units 64 units Completion Mar. 1998

Actual NOI vield 6.1%

#### R-60 RESIDIA Okayama-Ekimae



Actual NOI yield **6.6**%

Location Okayama, Okayama

No of units 108 units

Completion Mar. 2004

#### C-50 RESIDIA Shin-Itabashi

Actual NOI yield 6.5%



Location Itabashi-ku, Tokyo

No of units 67 units

Completion Aug. 2009

### C-69 RESIDIA Shimurasakaue III Actual NOI yield 5.7%



Location Itabashi-ku, Tokyo
No of units 36 units
Completion Mar. 2007

#### S-30 RESIDIA Sagamihara

Actual NOI yield **6.5**%



Location Sagamihara, Kanagawa
No of units 111 units
Completion May 2004

#### R-61 RESIDIA Kyoto-Okazaki



Actual NOI yield 6.0%

Location Kyoto, Kyoto

No of units 23 units

Completion Mar. 2005

# Measures to Reduce Rent Declines Caused by Aging

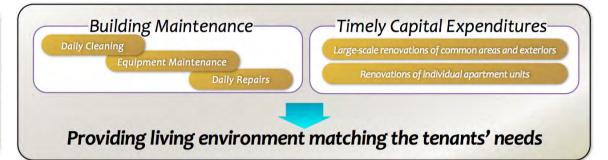
#### △/Advance Residence Investment Corporation

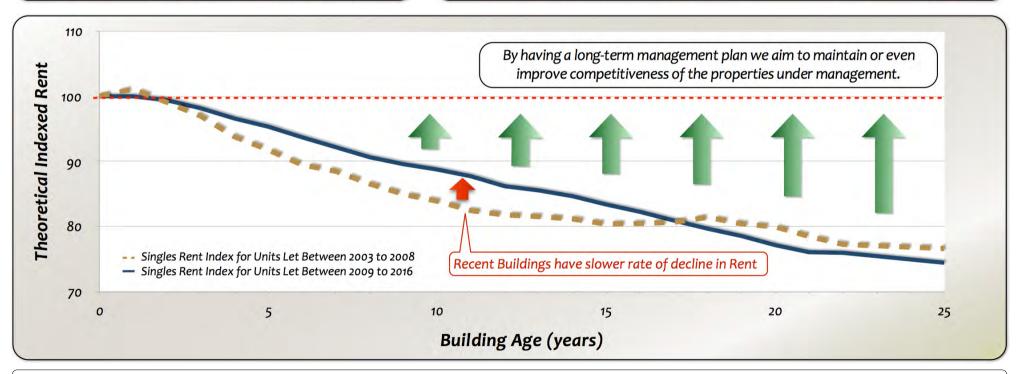
### Rents Decline due to Aging

# Supply of new properties Equipments become obsolete Quality decline due to wearing Change in tenants' needs

#### **Gradual decline in Competitiveness**

### Measures taken to prevent or reduce rent declines





<sup>\*</sup> Figures are indexed theoretical rent categorized by year and building age using actual rents provided by At Home Co., Ltd., of which Sumitomo Mitsui Trust Research Institute Co., Ltd. statistically processed using hedonic method.

<sup>\*</sup> Analysis was conducted on rent data from single-type units (18m² to 30m²) of apartments in 23 wards of Tokyo.



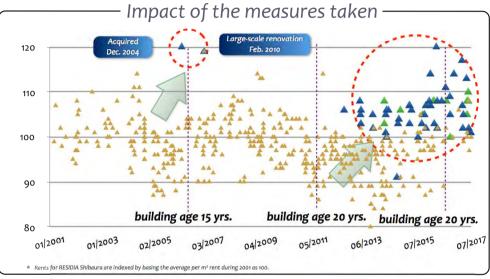
# Renovation Examples in ADR's Properties



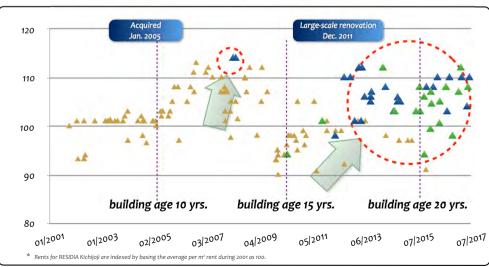
### By taking proper measures competitiveness can be maintained

after

#### Examples of Measures Taken P-73 RESIDIA Shibaura Building age 26 years before Common area renovation Cost:128million ven after before Individual apartment unit upgrading renovations Cost: 3,877 thousand yen/unit







## **Measures to Ensure Sustainability**

Advance Residence Investment Corporation

### Multiple Measures to Ensure Sustainability and Retain & Increase Asset Value

#### **Environmental Considerations**

- 星 Installation of LED Lightings
- Putting up awareness posters to promote energy conservation
- Fimely execution of large-scale repairs

#### Example of Installation of LED Lightings



#### **Measures to Improve Governance**

- Established a framework for compliance and risk management
- Asset management fee structure having a same boat incentive
- Timely and active disclosures

more inline with unitholders' interest

Asset Management Fee I
Fee Linked to Total Asset Size

Previous fiscal end asset size x 0.20%

Asset Management Fee II
Fee Linked to NOI \*1

NOI x 3.00%

Asset Management Fee III
Fee Linked Adjusted EPU \*2

(AM Fees I + II) x Adjusted EPU x 0.008%

\*\*1 NOI = Gross Operating Income minus Gross Operating Expense (excluding depreciation and loss from fixed asset retirement.)

\*\*2 Adjusted EPU = Net Income excluding AM Fee III divided by number of outstanding asset at the fiscal period end.

#### Social Considerations

- 1) Improving Tenant Satisfaction
- Fich menu of tenant services
- Posting of emergency maps in properties
- Distributing emergency kits to tenants

#### Emergency Kits

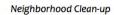




- 2) Contribution to the Community
- Installation of machines that enables charitable donations
- Installation of AEDs
- Holding architectural design competition
- Volunteering in neighborhood clean-up
- Human Capital Development and Employee Satisfaction
- Provide variety of training seminars for employees
- Promoting work / life balance
- Providing ample company benefits

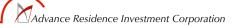
Training Seminars







# Recognitions for Sustainability Measures



### ADR & ADIM were recognized by multiple parties for its sustainability measures

#### Selected as a constituent of MSCI Japan ESG Select Leaders Index

One and only residential J-REIT to be included in the initial constituents



2017 Constituent MSCI Japan ESG
Select Leaders Index

The index is designed to target companies in the "MSCI Japan IMI Top 500 Index" that have high "Environmental", "Social" and "Governance" (ESG) profile relative to their sector peers. Furthermore, the Government Pension Investment Fund (GPIF) announced that it has selected the index for their ESG investment strategy.

#### **DBJ Green Building Certification**

DBJ Green Building Awarded to **7** properties\*

NO.1 Highest Number of Residential Certificate Awarded \*\*



DBJ Green Building

2017 0000







#### Participated in GRESB Survey 2016

First residential J-REIT to participate in the survey in 2014



Green Star

2016 & 2017 GRESB Survey Result

GRESB is an industry-driven organization committed to assessing the sustainability performance of real estate portfolios (public, private and direct) around the globe. The dynamic benchmark is used by institutional investors to engage with their investments with the aim to improve the sustainability performance of their investment portfolio, and the global property sector at large.

#### **Received DBJ BCM Rating**

The first and one and only J-REIT management company to receive the rating



Rated by DBJ as a leading company executing measures in contingency planning, disaster prevention and mitigation

- \* The seven properties are P-50 RESIDIA Nishi-Azabu, P-55 RESIDIA Tower Meguro-Fudomae, P-62 RESIDIA Tower Azabujuban, P-76 Park Tower Shibaura Bayward Urban Wing, C-65 RESIDIA Tower Kami-Ikebukuro and S-20 Pacific Royal Court Minato Mirai Ocean Tower, R-30 RESIDIA Izumi.
- \*\* Based on materials published by Development Bank of Japans as of June 30, 2017 and consolidated by AD Investment Management Co., Ltd.



# RESIDIA



## **246** RESIDIA branded properties



RESIDIA website http://www.residia.jp

#### **RESIDIA Customer Support**

24 -7 call center for RESIDIA tenants

#### Moving Style

No-load moving between RESIDIA brand apartments No key money, No brokerage fee

#### RESIDIA SUPPORT a

Nationwide preferential pricing at resorts, shopping centers and other facilities



### **Debt Structure**



as of July 31, 2017

### The Lineup of 26 Lenders Including 3 Mega Banks, 3 Major Trust Banks

#### **Investment Corporation Bonds**

Maturity	3 yrs	5 yrs		7 yrs		10 yrs	12 yrs	15 yrs
2017/7					#27	3.0 bn yen 0.50%		
2017/2		#26 2.0 bn yen 0.18%						
2016/6								#25 3.0bn yen 0.90%
2015/10		#23 1.5 bn yen 0.326%			#24	1.5bn yen 0.846%		
2015/4					#22	2 bn yen 0.726%		
2014/4					#21	2.5 bn yen 1.04%		
2013/11							#20 2 bn yen 1.41%	
2013/4					#19	3 bn yen 1.32%		
2012/9		#17 8 bn yen 0.87%	#18	4 bn yen 1.23%				
2012/4	#15 * 4 bn yen 0.86%	#16 4 bn yen 1.08%				100	First residential J-REIT	
2011/9		#13 8 bn yen 1.27%	#14	2 bn yen 1.68%		to is	sue 10, 12 and 15 year b	onas

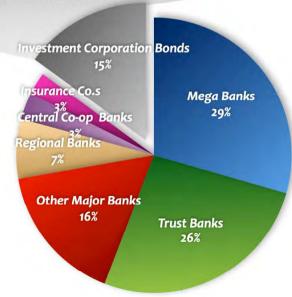
<sup>\* #13</sup> has been redeemed on Sept. 2016, #15 has been redeemed on April 2015.

#### **Committed Lines of Credit**

Lenders	Term	Outstanding Amount (bn yen)
Sumitomo Mitsui Trust Bank, The Bank of Tokyo-Mitsubishi UFJ Mizuho Bank	3 yr	20.0

#### Invited Two New Lenders as ADR's Lender

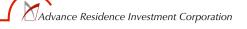
Lender Name	Timing
JAPAN POST INSURANCE Co., Ltd.	September
Shinkin Central Bank	financing



#### Loans

Lenders	Loan Outstanding (bn yen)	% share
Sumitomo Mitsui Trust Bank	30.3	16.1
The Bank of Tokyo-Mitsubishi UFJ	30.3	16.0
Mizuho Bank	18.1	9.6
Sumitomo Mitsui Banking Corporation	16.5	8.8
Mitsubishi UFJ Trust & Banking	15.2	8.1
Development Bank of Japan	15.5	8.2
MIzuho Trust & Banking	11.1	5.9
Aozora Bank	10.6	5.6
Resona Bank	8.1	4.3
The Norinchukin Bank	7.0	3.7
The Bank of Fukuoka	5.0	2.6
Shinsei Bank	4.2	2.2
Taiyo Life Insurance	3.0	1.6
The Nishi-Nippon City Bank	2.6	1.4
The Yamaguchi Bank	2.5	1.3
Tokio Marine & Nichido Fire Insurance	1.0	0.5
Mitsui Sumitomo Insurance	1.0	0.5
Nippon Life Insurance	1.0	0.5
The Gunma Bank	1.0	0.5
The Iyo Bank	1.0	0.5
The 77 Bank	1.0	0.5
The Kagawa Bank	0.5	0.3
The Tokyo Tomin Bank	0.5	0.3
The Hiroshima Bank	0.5	0.3
The Chugoku Bank	0.5	0.3
The Bank of Kyoto	0.5	0.3
Total	188.8	100

# **Unit Price Chart**



Key Figures	FP 01-2011	FP 07-2011	FP 01-2012	FP 07-2012	FP 01-2013	FP 07-2013	FP 01-2014	FP 07-2014	FP 01-2015	FP 07-2015	FP 01-2016	FP 07-2016	FP 01-2017	FP 07-2017
Market capitalization	168.8 bn yen @172,300	158.9 bn yen @162,200	134.7 bn yen @137,500	168.1 bn yen @152,900	209.1 bn yen @190,100	245.6 bn yen @198,100	269.3 bn yen @217,200	319.1 bn yen @245,500	391.9 bn yen @301,500	351.6 bn yen @270,500	338.6 bn yen @260,500	369.9bnyen @284,600	4,021bn yen @297,900	363.6 bn yen @269,400
Daily Average Trading volume	0.44 bn yen 3,247 units	0.31 bn yen 1,917 units	0.27 bn yen 1,907 units	0.46 bn yen 3,160 units	0.54 bn yen 3,208 units	1.29 bn yen 6,055 units	0.68 bn yen 3,174 units	0.62 bn yen 2,684 units	0.81 bn yen 2,922 units	0.92 bn yen 3,181 units	0.85 bn yen 3,344 units	1.26 bn yen 4,512 units	1.25 bn yen 4,389 units	0.93 bn yen 3,225 units
LTV (Total assets base)	52.4%	53.5%	54.6%	53.7%	53.8%	51.2%	52.1%	51.0%	50.1%	51.6%	51.4%	52.2%	49.6%	49.6%
NAV per Unit (yen)	152,749	154,360	156,459	155,966	158,313	164,311	171,850	182,367	198,261	207,281	216,739	223,586	230,621	237,214
BPS (yen)	159,564	156,548	156,140	152,689	152,440	153,020	152,821	155,220	155,160	155,161	155,161	155,161	158,601	158,353
Implied CAP rate	5.3%	5.5%	5.6%	5.4%	4.8%	4.7%	4.5%	4.3%	3.8%	4.1%	4.2%	4.1%	4.0%	4.4%



# **Major Unitholders**

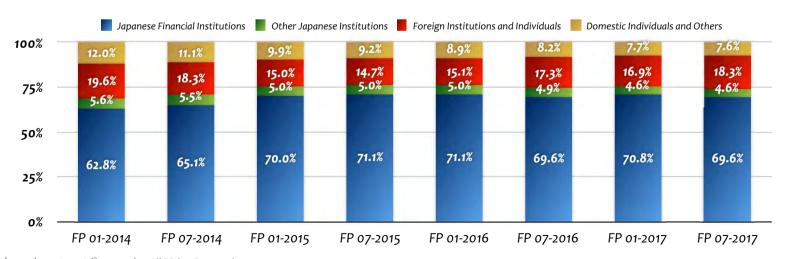


as of July 31, 2017

### **Increase in Overseas Investor Ownership**

	Number of U	Initholders	N		
	Unit-holders	diff	Units	diff	(%)
Japanese Financial Institutions	202	-5	939,481	-16,114	69.6%
Trust Banks	16	+1	693,776	-751	51.4%
Regional Banks	54	-5	130,948	-10,783	9.7%
Life Insurance	9	+1	44,153	+2,583	3.3%
Securities Companies	20	-1	15,944	-10,991	1.2%
Casualty Insurance	7	-	17,510	-	1.3%
Credit Unions & Co-ops	48	-	19,867	+3,862	1.5%
Shinkin Banks	48	-1	17,283	-34	1.3%
City Banks	0	-	0	-	0.0%
Other Japanese Corporations	256	-3	61,877	-776	4.6%
Foreign Corporations and Individuals	260	-15	246,608	+18,829	18.3%
Domestic Individuals and Others	15,943	-474	102,034	-1,939	7.6%
Total	16,661	-497	1,350,000	-	100.0%

Top 10 Unitholders	Holdings (units)	% share of issued and outstanding
Japan Trustee Services Bank, Ltd. (Tr. Acc.)	353,309	26.2%
The Master Trust Bank of Japan ,Ltd. (Tr. Acc.)	153,855	11.4%
Trust & Custody Services Bank, Ltd. (Securities Inv. Tr. Acc.)	83,527	6.2%
The Nomura Trust and Banking Co., Ltd. (Inv. Tr. Acc.)	52,528	3.9%
ITOCHU Corporation	34,800	2.6%
State Street Bank - West Pension Fund Clients - Exempt 505233	19,012	1.4%
Trust & Custody Services Bank, Ltd. (Cash in Tr. Taxable Acc.)	18,330	1.4%
DFA International Real Estate Securities Portfolio	16,526	1.2%
State Street Bank and Trust Company 505012	15,941	1.2%
State Street Bank and Trust Company 505223	14,869	1.1%
Total	762,697	56.6%



### **Balance Sheet**



Fiscal Period Ending July 3	<b>1, 2017</b> in thousands yen
Assets	
Current assets	
Cash and deposits	12,989,663
Cash and deposits in trust	9,611,975
Operating accounts receivables	195,001
Prepaid expenses	473,090
Other	4,678
Allowance for doubtful accounts	△ 7,059
Current assets	23,267,349
Fixed assets	
Property, plant and equipment	
Buildings	63,076,183
Structures	16,784
Machinery and equipment	49,506
Tools, furniture and fixtures	106,827
Land	70,314,787
Buildings in trust	131,079,911
Structures in trust	93,921
Machinery and equipment in trust	80,653
Tools, furniture and fixtures in trust	288,862
Land in trust	156,457,632
Construction in progress	<del>-</del>
Property, plant and equipment	421,596,451
Intangible assets	
Leasehold right	1,071,902
Leasehold right in trust	2,043,828
Other	73
Intangible assets	3,115,804
Investments and other assets	
Securities investments	-
Long-term prepaid expenses	818,919
Guarantee deposits	529,605
Guarantee deposits in trust	1,026,585
Other	1,710
Investments and other assets	2,376,819
Fixed assets	427,089,075
Deferred assets	
Investment unit issuance expenses	5,785
Investment corporation bond issuance costs	117,268
Deferred assets	123,053
Total Assets	450,479,478

Fiscal Period Ending July 31, 201	<b>7</b> in thousands yen
Liabilities	
Current liabilities	
Operating accounts payable	298,506
Current portion of investment corporation bond	8,000,000
Current portion of long-term loans payable	25,446,329
Accounts payable-other	1,352,658
Accrued expenses	110,602
Accrued consumption taxes	29,026
Advances received	58,572
Other	18,723
Current liabilities	35,314,419
Long-term liabilities	
Investment corporation bond	26,500,000
Long-term loans payable	163,428,000
Tenant leasehold and security deposits	1,223,124
Tenant leasehold and security deposits in trust	3,259,350
Long-term liabilities	194,410,475
Liabilities	229,724,894
Net assets	
Unitholders' equity	
Unitholders' capital, gross	127,690,098
Surplus	
Capital surplus	53,220,279
Reserve for dividend	33,202,036
Unappropriated retained earnings (undisposed loss)	6,642,169
Surplus	93,064,485
Unitholders' equity	220,754,583
Net assets	220,754,583

Liabilities and net assets

450,479,478

# **Profit and Loss Statement**



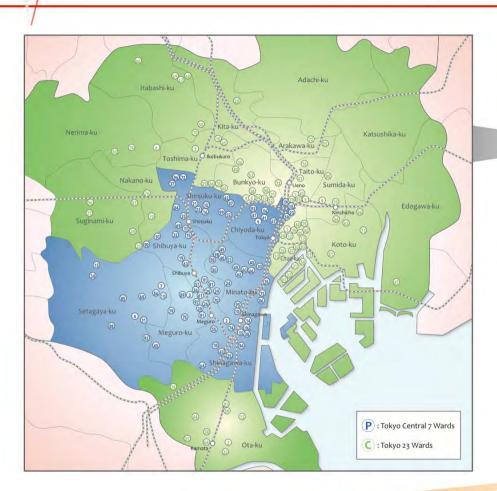
Fiscal Period Ending July 31, 2016 (from February 1, 2017 to July 31, 2017)	in thousands yen
Operating revenue	
Rent revenue-real estate	15,918,444
Dividend income	-
Gain on sales of real estate properties	
Operating revenue	15,918,444
Operating expenses	
Expenses related to rent business	6,275,634
Loss on sales	-
Asset management fee	1,152,793
Asset custody fee	9,751
Administrative service fees	59,318
Directors' compensations	3,600
Taxes and dues	265,817
Provision of allowance for doubtful accounts	-
Bad debts expenses	408
Other operating expenses	182,187
Operating expenses	7,949,510
Operating income	7,968,934
Non-operating income	
Interest income	6,700
Interest on securities	8,296
Reversal of distributions payable	1,154
Claim compensation income	809
Other	20
Non-operating income	16,981
lon-operating expenses	
Interest expenses	930,276
Interest expenses on investment corporation bonds	163,328
Amortization of investment unit issuance expenses	1,388
Amortization of corporation bonds issuance expenses	13,839
Investment unit issuance expenses	-
Borrowing related expenses	225,093
Other	9,214
Non-operating expenses	1,343,141
Ordinary income	6,642,774
ncome before income taxes	6,642,774
ncome taxes-current	605
ncome taxes	605
Net income	6,642,169
Retained earnings brought forward	-
Jnappropriated retained earnings (undisposed loss)	6,642,169

Fiscal Period Ending July 31, 2016 (from February 1, 2017 to July 31, 2017)	in thousands yen
A. Revenue from Property Leasing	
Rental	
Rent income	14,071,111
Facility charge	747,834
Parking fee	437,625
Subtotal	15,256,571
Other revenues related to property leasing	
Income from leasing rights, etc.	78,459
Miscellaneous income	583,413
Subtotal	661,872
Total revenues from property leasing	15,918,444
B. Rental Expenses	
Taxes and Duties	848,599
Property management fees	1,145,863
Utilities	241,068
Repairs and maintenance	560,021
Insurance	25,024
Trust fee	71,278
Other rental expenses	751,862
Depreciation and amortization	2,631,916
Total rental expenses	6,275,634
C. Operating Income from Property Leasing Activities (A-B)	9,642,810

# Portfolio Map

Advance Residence Investment Corporation

as of July 31, 2017



S:Tokyo Metropolitan Area

Chiba

Tokyo

Tachikawa (3)

Musachikosing

Spin-Yokohama (5)

Kanagawa

Yokohama (5)

Kanagawa

Yokohama (5)

Kanagawa

Yokohama (5)

Yokkaichi C

Kameyama

R :Major Regional Cities





No. of Properties 260









# **Portfolio**

Advance Residence Investment Corporation

(as of July 31, 2016)

0.3	THE RESERVE OF THE PARTY OF THE	The second second	Completion	Rentable	Acquisition	Shapport	Appraisal	Book Value	Unrealized Profit and		Period End	in the same	The second second	1000 P. CO.	Completion	Rentable	Acquisition Price (mil.ven)	Share of	Appraisal	Book	Unrealized	Period End	
No.	Property Name	Location	Date	Units	Price (mil yen)	Investment (X)	Price (mil yen)	Value (mil yen)	Profit and Loss (*)	PML	Occupancy	No.	Property Name	Location	Completion Date	Units	(mil yen)	Investment (%)	(mil yen)	(mil yen)	Profit and Loss (%)	PML	Occupancy
P-2	RESIDIA Shimazuyama	Shinagawa-ku, Tokyo	12 - 2004	115	2,860	0.6%	3,190	2,381	34.0%	4.3%	96.7%	P-63	RESIDIA Shibuya	Shibuya-ku, Tokyo	6 - 2006	40	1,250	0.3%	1,540	1,207	27.5%	3.5%	95.4%
P-3	RESIDIA Nakameguro	Meguro-ku, Tokyo	2 - 2005	88	1,730	0.4%	2,090	1,425	46.6%	2.6%	100.0%	P-64	RESIDIA Nakanobu	Shinagawa-ku, Tokyo	11 - 2005	65	1,880	0.4%	2,260	1,768	27.8%	3.4%	98.6%
P-4	RESIDIA Setagaya-Tsurumaki	Setagaya-ku, Tokyo	3 - 2002	28	1,229	0.3%	1,260	1,178	6.9%	7.3%	96.8%	P-65	RESIDIA Azabudai	Minato-ku, Tokyo	2 - 2006	47	1,610	0.4%	1,760	1,549	13.6%	4.6%	100.0%
P-7	RESIDIA Ikejiriohashi	Setagaya-ku, Tokyo	8 - 2005	42	1,230	0.3%	1,410	1,162	21.3%	3.1%	92.9%	P-66	RESIDIA Shibadaimon II	Minato-ku, Tokyo	8 - 2006	48	1,740	0.4%	1,850	1,681	10.0%	3.3%	93.8%
P-9	RESIDIA Kudanshita	Chiyoda-ku, Tokyo	3 - 2004	86	2,270	0.5%	2,610	2,039	27.9%	2.9%	98.9%	P-67 P-68	RESIDIA Kanda RESIDIA Sangenjaya II	Chiyoda-ku, Tokyo	6 - 2006	43	1,140 1,280	0.3%	1,440 1,500	1,091	32.0% 22.6%	4.9%	100.0% 94.3%
P-10	RESIDIA Hatagaya	Shibuya-ku, Tokyo	2 - 2006	35	1,130	0.3%	1,230	1,069	15.0%	7.3%	100.0%	P-68 P-69	RESIDIA Sungerijaya II	Setagaya-ku, Tokyo Shinjuku-ku, Tokyo	3 - 2006 5 - 2007	34 74	1,830	0.4%	2,170	1,720	26.2%	10.9%	94.3%
P-13	RESIDIA Sakurajosui	Setagaya-ku, Tokyo	7 - 2006	39	1,120	0.3%	1,280	1,065	20.1%	7.0%	96.3%	P-70	RESIDIA Hiroo-Minami	Shibuya-ku, Tokyo	8 - 2007	26	923	0.2%	1,010	876	15.3%	2.8%	100.0%
P-14	RESIDIA Kita-Shinagawa	Shinagawa-ku, Tokyo	2 - 2007	120	2,720	0.6%	2,990	2,549	17.3%	4.3%	100.0%	P-72	RESIDIA Mejiro-Otomeyama	Shinjuku-ku, Tokyo	12 - 2002	19	974	0.2%	1,080	919	17.4%	4.9%	100.0%
P-15	RESIDIA Yoyoginomori	Shibuya-ku, Tokyo	3 - 2007	22	732	0.2%		708	3.7%	4.4%	92.0%	P-73	RESIDIA Shibaura	Minato-ku, Tokyo	9 - 1991	153	4,670	1.1%	5,570	4,420	26.0%	2.8%	93.2%
P-16	RESIDIA Shinjuku-East III						735				100.0%	P-74	RESIDIA Gotenyama	Shinagawa-ku, Tokyo	1-2007	16	930	0.2%	963	884	8.8%	7.9%	94.9%
P-16 P-19		Shinjuku-ku, Tokyo	2 - 2009	39	750	0.2%	912	724	26.0%	4.3%		P-75	RESIDIA Yutenji	Meguro-ku, Tokyo	8 - 2006	118	5,260	1.2%	5,980	5,063	18.1%	7.8%	100.0%
	Leopalace Udagawacho Mansion	Shibuya-ku, Tokyo	8 - 2001	30	588	0.1%	726	564	28.6%	8.2%	100.0%		Park Tower Shibaura Bayward	Minato-ku, Tokyo	5 - 2005	191	9,570	2.2%	11,400	8,967	27.1%	3.6%	95.8%
P-21	RESIDIA Shinjuku-East II	Shinjuku-ku, Tokyo	2 - 2004	54	1,380	0.3%	1,700	1,309	29.9%	4.8%	88.6%	P-76	Urban Wing	, ,		-						-	
P-22	RESIDIA Shinjuku-East	Shinjuku-ku, Tokyo	8 - 2000	48	941	0.2%	1,150	932	23.3%	5.3%	94.0%	P-79	RESIDIA Kamimeguro	Meguro-ku, Tokyo	1 - 1993	16	878	0.2%	1,010	852	18.5%	7.7%	94.6%
P-23	RESIDIA Kanda-Iwamotocho	Chiyoda-ku, Tokyo	2 - 2004	65	1,520	0.3%	2,070	1,407	47.1%	4.1%	100.0%	P-81	Windsor House Hiroo	Shibuya-ku, Tokyo	6 - 2003	12	1,750	0.4%	1,490	1,641	-9.3%	4.8%	91.5%
P-24	RESIDIA Azabujuban II	Minato-ku, Tokyo	2 - 2001	37	874	0.2%	1,050	888	18.2%	3.1%	85.5%	P-84 P-85	RESIDIA Kita-Shinjuku	Shinjuku-ku, Tokyo	2 - 1997	26	1,460	0.3%	1,630	1,378	18.2%	8.8%	88.5%
P-25	RESIDIA Ebisu	Shibuya-ku, Tokyo	1 - 2001	26	554	0.1%	680	569	19.4%	3.0%	100.0%	_	RESIDIA Komazawa	Setagaya-ku, Tokyo	10 - 2008	59	870	0.2%	1,230	834	47.5%	10.0%	100.0%
P-26	RESIDIA Meguro	Shinagawa-ku, Tokyo	10 - 1999	20	722	0.2%	723	742	-2.6%	6.2%	92.1%	P-86 P-87	RESIDIA Shibaura KAIGAN	Minato-ku, Tokyo	1 - 2010 8 - 2008	72 98	2,400	0.5%	2,980	2,342	27.2% 26.2%	4.4%	97.7% 97.4%
P-29	RESIDIA Hiroo II	Shibuya-ku, Tokyo	11 - 2005	76	1,660	0.4%	2,090	1,533	36.3%	2.9%	95.4%	P-87 P-88	RESIDIA Ichigaya-Yakuoji RESIDIA Yoga	Shinjuku-ku, Tokyo Setagaya-ku, Tokyo	6 - 2008	66	2,070	0.3%	2,530 1,840	2,005	18.2%	3.0% 10.3%	
P-30	Pianetta Shiodome	Minato-ku, Tokyo	2 - 2005	67	1,950	0.4%	2,250	1,808	24.4%	5.3%	94.7%	P-89	RESIDIA TOWER Nakameguro	Meguro-ku, Tokyo	3 - 2007	70	1,523 3,300	0.7%	4,260	1,556 3,348	27.2%	2.4%	98.7% 96.0%
P-31	RESIDIA Komazawadaigaku	Setagaya-ku, Tokyo	10 - 2004	18	333	0.1%	389	310	25.1%	8.5%	93.6%	P-90	RESIDIA Sasazuka II	Shibuya-ku, Tokyo	1 - 2011	167	3,760	0.8%	4,590	3,725	23.2%	4.2%	98.6%
P-32	RESIDIA Yoyogi	Shibuya-ku, Tokyo	2 - 2005	16	326	0.1%	398	309	28.5%	11.0%	80.7%	P-91	RESIDIA Susuzuku II	Meguro-ku, Tokyo	1 - 2010	31	950	0.2%	1,300	961	35.2%	2.6%	97.5%
P-33	RESIDIA Nishi-Shinjuku	Shinjuku-ku, Tokyo	2 - 2005	19	363	0.1%	439	345	27.0%	9.9%	90.0%	P-92	RESIDIA Jiyugaoka II	Setagaya-ku, Tokyo	10 - 2007	17	778	0.2%	960	784	22.4%	5.4%	89.3%
P-34	RESIDIA Kyodo	Setagaya-ku, Tokyo	2 - 2005		286	0.1%	340	267	27.3%	10.6%	83.1%	P-93	RESIDIA Kudanshita II	Chiyoda-ku, Tokyo	1 - 2012	48	1,240	0.3%	1,670	1,239	34.8%	2.6%	97.6%
P-35	RESIDIA Oimachi			15							-	P-94	RESIDIA Omori II	Shinagawa-ku, Tokyo	3 - 2012	90	1,620	0.4%	2,120	1,615	31.3%	2.2%	98.0%
	RESIDIA Olmachi RESIDIA Ebisu II	Shinagawa-ku, Tokyo	12 - 2005	48	947	0.2%	1,120	873	28.2%	4.3%	98.0%	P-95	RESIDIA Shirokane-Takanawa	Minato-ku, Tokyo	3 - 2012	53	1,480	0.3%	1,950	1,480	31.7%	6.7%	98.7%
P-36		Shibuya-ku, Tokyo	1 - 2006	61	2,280	0.5%	2,810	2,222	26.5%	3.4%	95.0%	0		· í				- 00/			.6 -0/	A 2.9%	
P-37	RESIDIA Kamiochiai	Shinjuku-ku, Tokyo	9 - 2006	70	1,180	0.3%	1,470	1,100	33.5%	4.8%	97.6%	P-96	RESIDIA Nakaochiai	Shinjuku-ku, Tokyo	3 - 2008	187	3,656	0.8%	4,430	3,790	16.9%	B 2.9% C 3.0%	97.3%
P-38	RESIDIA Higashi-Shinagawa	Shinagawa-ku, Tokyo	8 - 2006	122	2,040	0.5%	2,370	1,924	23.1%	4.0%	99.1%	P-97	RESIDIA Nakameguro II	Meguro-ku, Tokyo	8 - 2006	50	1,119	0.3%	1,420	1,125	26.2%	2.7%	98.0%
P-39	RESIDIA Meguro II	Meguro-ku, Tokyo	1 - 2006	34	1,190	0.3%	1,340	1,145	17.0%	6.5%	85.8%	P-98	ARTIS COURT Minamiaoyama	Minato-ku, Tokyo	7 - 2008	23	1,720	0.4%	1,930	1,736	11.1%	3.9%	100.0%
P-40	RESIDIA Toranomon	Minato-ku, Tokyo	9 - 2006	63	1,320	0.3%	1,550	1,246	24.3%	3.3%	100.0%	P-99	RESIDIA Yotsuya-Sanchome	Shinjuku-ku, Tokyo	5 - 2009	90	2,090	0.5%	2,770	2,099	31.9%	3.8%	97.7%
P-41	RESIDIA Shin-Ochanomizu	Chiyoda-ku, Tokyo	3 - 2006	52	1,160	0.3%	1,500	1,103	35.9%	2.8%	100.0%	P-100	RESIDIA Takanawa-Katsurazaka	Minato-ku, Tokyo	3 - 2006	45	900	0.2%	1,050	948	10.7%	5.4%	95.6%
P-42	RESIDIA Kagurazaka	Shinjuku-ku, Tokyo	8 - 2006	52	918	0.2%	1,070	871	22.8%	2.1%	94.5%	P-101	RESIDIA Ebisu III	Shibuya-ku, Tokyo	3 - 2006	26	611	0.1%	744	651	14.2%	3.3%	100.0%
P-43	RESIDIA Oimachi II	Shinagawa-ku, Tokyo	7 - 2007	40	1,050	0.2%	1,300	994	30.7%	4.8%	90.4%	P-102	RESIDIA Shinjukugyoen	Shinjuku-ku, Tokyo	10 - 2006	38	687	0.2%	839	723	15.9%	5.2%	100.0%
P-45	RESIDIA Jiyugaoka	Meguro-ku, Tokyo	3 - 2002	28	1,050	0.2%	1,240	1,031	20.2%	7.3%	85.6%	P-103	RESIDIA Minami-Shinagawa	Shinagawa-ku, Tokyo	10 - 2013	50	1,177	0.3%	1,390	1,208	15.0%	8.7%	96.6%
P-47	RESIDIA Suidobashi	Chiyoda-ku, Tokyo	12 - 2004	65	2,310	0.5%	2,710	2,159	25.5%	2.3%	100.0%	P-104	Chester Court Ochanomizu	Chiyoda-ku, Tokyo	3 - 2007	118	3,117	0.7%	3,790	3,180	19.1%	2.4%	97.8%
P-48	RESIDIA TOWER Nogizaka	Minato-ku, Tokyo	8 - 2004	68	3,660	0.8%	3,820	3,442	11.0%	3.5%	94.1%	P-105	RESIDIA Kanda-Iwamotocho II	Chiyoda-ku, Tokyo	4 - 2007	48	1,280	0.3%	1,580	1,308	20.7%	2.8%	98.3%
P-49	RESIDIA Akasaka	Minato-ku, Tokyo	5 - 2004	37	1,180	0.3%	1,410	1.107	27.3%	8.3%	100.0%	P-106	RESIDIA Shinagawa	Shinagawa-ku, Tokyo	6 - 2007	36	980	0.2%	1,190	1,003	18.6%	4.0%	93.1%
P-50	RESIDIA Nishi-Azabu	Minato-ku, Tokyo	7 - 2004	125	6,780	1.5%	7,640	6,410	19.2%	2.8%	97.6%	P-107 P-108	RESIDIA Yoyogi II	Shibuya-ku, Tokyo	1-2008	31	839	0.2%	955	900	6.1%	8.4%	93.0%
P-51	RESIDIA Daikanyama								7.8%				RESIDIA Nakanobu II	Shinagawa-ku, Tokyo	4 - 2014	44	917	0.2%	1,010	946	6.7%	3.9%	96.0%
	RESIDIA Ichigaya	Shibuya-ku, Tokyo	7 - 2004	42	2,150	0.5%	2,150	1,994		4.0%	92.6%	P-109 P-110	RESIDIA Ochanomizu II	Chiyoda-ku, Tokyo	3 - 2015	28	821	0.2%	932	848	9.8%	4.1%	94.6%
P-52		Shinjuku-ku, Tokyo	8 - 2004	85	2,500	0.6%	2,960	2,341	26.4%	3.6%	88.3%	C-1	RESIDIA Mishuku RESIDIA Mitsukoshimae	Setagaya-ku, Tokyo Chuo-ku, Tokyo	4 - 2015 2 - 2005	42 105	1,159 1,920	0.3%	1,300	1,197 1,581	8.6%	4.1% 3.3%	93.7%
P-53	RESIDIA Roppongi-Hinokichokoen	Minato-ku, Tokyo	9 - 1999	89	3,570	0.8%	4,370	3,596	21.5%	6.8%	93.0%	C-2	RESIDIA Kamata		3 - 2005	166	2,640	0.4%	2,530		66.4%	3·3% 4·7%	
P-55	RESIDIA TOWER Meguro-Fudomae	Shinagawa-ku, Tokyo	1 - 2007	358	16,500	3.7%	18,600	15,091	23.2%	1.8%	100.0%	C-3	RESIDIA Kamata RESIDIA Ikebukuro	Ota-ku, Tokyo Toshima-ku, Tokyo	3 - 2005	60	1,520	0.8%	3,550 1,790	2,133 1,400	27.8%	7.1%	97.3% 95.2%
P-56	RESIDIA Sangenjaya	Setagaya-ku, Tokyo	1 - 2005	78	2,760	0.6%	3,460	2,542	36.1%	2.7%	97.2%	C-4	RESIDIA Bunkyo-Hongo	Bunkyo-ku, Tokyo	7-2005	65	1,680	0.4%	2,200	1,562	40.8%	4.6%	100.0%
P-58	RESIDIA Minami-Aoyama	Minato-ku, Tokyo	3 - 2005	13	728	0.2%	486	701	-30.7%	2.0%	100.0%	C-4 C-5	RESIDIA Bunkyo-Hongo RESIDIA Asakusabashi	Taito-ku, Tokyo	8 - 2005	47	1,060	0.4%	1,410	939	50.1%	2.9%	97.0%
P-59	RESIDIA Kanda-Higashi	Chiyoda-ku, Tokyo	10 - 2003	64	1,620	0.4%	2,070	1,500	38.0%	3.4%	91.3%	C-6	Maison Eclairee Ekoda	Nerima-ku, Tokyo	3 - 1993	94	953	0.2%	1,100	939	20.3%	9.2%	90.5%
P-60	RESIDIA Higashi-Azabu	Minato-ku, Tokyo	4 - 2006	31	1,430	0.3%	1,440	1,348	6.8%	3.2%	100.0%	C-7	RESIDIA Ueno-Okachimachi	Taito-ku, Tokyo	2 - 2006	127	3.160	0.7%	3,730	2,870	30.0%	2.1%	92.6%
P-61	RESIDIA Ebisu-Minami	Shibuya-ku, Tokyo	3 - 2007	39	2,020	0.5%	2,200	1,945	13.1%	7.1%	97.5%	C-8	RESIDIA Bunkyo-Hongo II	Bunkyo-ku, Tokyo	1-2006	70	1,623	0.4%	1,920	1,544	24.3%	3.6%	92.8%
P-62	RESIDIA TOWER Azabujuban	Minato-ku, Tokyo	1-2003		6,190	1.4%	6,070	5,994	1.3%	0.7%	94.6%	C-9	RESIDIA Ryogoku	Sumida-ku, Tokyo	2 - 2006	48	913	0.2%	1,200	852	40.8%	9.1%	100.0%

# **Portfolio**

Advance Residence Investment Corporation

(as of July 31, 2016)

												. ,	, , ,										
No.	Property Name	Location	Completion Date	Rentable Units	Acquisitio n Price (mil yen)	Share of investment (¥)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)		Period End Occupancy	No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
	RESIDIA Higashi-Ginza	Chuo-ku, Tokyo	9 - 2006	169	5,251	1.2%	5,590	5,046	10.8%	4.3%	96.4%	C-62	RESIDIA Bunkyo-Otowa II	Bunkyo-ku, Tokyo	2 - 2008	89	2,268	0.5%	2,960	2,293	29.1%	4.0%	98.3%
C-12	RESIDIA Nihonbashi-Ningyocho II	Chuo-ku, Tokyo	1 - 2007	137	3,180	0.7%	3,770	2,973	26.8%	4.6%	99.4%	C-63	RESIDIA Kinshicho III	Koto-ku, Tokyo	2 - 2005	51	651	0.1%	818	655	24.7%	9.6%	100.0%
C-13	RESIDIA Omori-Higashi	Ota-ku, Tokyo	8 - 2007	81	1,980	0.4%	2,030	1,845	10.0%	3.8%	95.7%	C-64	RESIDIA Kamata III	Ota-ku, Tokyo	3 - 2007	53	948	0.2%	1,210	937	29.0%	3.5%	100.0%
C-15	RESIDIA Kinshicho	Sumida-ku, Tokyo	11 - 2007	157	4,200	0.9%	4,580	4,022	13.9%	7.2%	99.1%	C-65	RESIDIA Tower Kami-Ikebukuro	Toshima-ku, Tokyo	3 - 2009	472	8,250	1.9%	11,400	8,049		Twr 2.9% Prk 5.4%	98.0%
C-16	RESIDIA Negishi	Taito-ku, Tokyo	12 - 2005	28	856	0.2%	919	818	12.3%	7.7%	96.4%	C-66	RESIDIA Takashimadaira	Itabashi-ku, Tokyo	2 - 2007	45	502	0.1%	618	526	17.5%	Anx 5.7% 4.8%	100.0%
C-17	RESIDIA Shinkawa	Chuo-ku, Tokyo	2 - 2003	83	1,880	0.4%	2,330	1,816	28.3%	5.3%	96.2%	C-67	RESIDIA Shimurasakaue	Itabashi-ku, Tokyo	2 - 2007	45 44	580	0.1%	700	609	14.8%	3.4%	100.0%
	RESIDIA Kamiikebukuro	Toshima-ku, Tokyo	12 - 2001	44	558	0.1%	714	545	31.0%	6.4%	97.9%	C-68	RESIDIA Shimurasakaue II	Itabashi-ku, Tokyo	3 - 2007	94	1,093	0.2%	1,360	1,134	19.9%	5.6%	100.0%
C-19	RESIDIA Shin-nakano	Nakano-ku, Tokyo	6 - 2002	24	352	0.1%	509	355	43.3%	3.8%	83.4%	C-60	RESIDIA Shimurasakaue III	Itabashi-ku, Tokyo	3 - 2007	36	411	0.1%	502	433	15.8%	5.4%	100.0%
C-21	RESIDIA Bunkyo-Yushima II	Bunkyo-ku, Tokyo	3 - 2004	63	1,010	0.2%	1,220	928	31.4%	5.3%	94.5%	C-70	RESIDIA Ikebukuro West	Itabshi-ku, Tokyo	10 - 2007	72	1,115	0.3%	1,350	1,120	20.5%	3.0%	94.3%
C-22	RESIDIA Tsukiji	Chuo-ku, Tokyo	12 - 2005	54	1,460	0.3%	1,850	1,332	38.9%	3.4%	100.0%	C-71	RESIDIA Ojima	Koto-ku, Tokyo	11 - 2007	87	1,282	0.3%	1,570	1,286	22.0%	6.1%	100.0%
C-23	RESIDIA Sasazuka	Suginami-ku, Tokyo	3 - 2000	96	1,800	0.4%	2,140	1,800	18.9%	6.9%	98.2%	C-72	RESIDIA Machiya	Arakawa-ku, Tokyo	8 - 2009	55	1,168	0.3%	1,300	1,192	9.0%	3.2%	100.0%
(-24	RESIDIA Kyobashi	Chuo-ku, Tokyo	1-2005	52	1,220	0.3%	1,480	1,126	31.3%	3.4%	100.0%	C-73	RESIDIA Ueno-Ikenohata	Taito-ku, Tokyo	2 - 2004	71	1,700	0.4%	1,940	1,784	8.7%	3.8%	98.8%
C-25	RESIDIA Tamagawa	Ota-ku, Tokyo	9 - 2004	98	1,300	0.3%	1,620	1,182	37.0%	5.9%	98.0%	C-74	RESIDIA Nerima	Nerima-ku, Tokyo	3 - 2005	34	502	0.1%	632	517	22.2%	3.9%	100.0%
C-26	RESIDIA Korakuen	Bunkyo-ku, Tokyo	10 - 2004	31	603	0.1%	760	551	37.9%	3.5%	96.7%	C-75	RESIDIA Higashi-Nihonbashi	Chuo-ku, Tokyo	4 - 2006	22	378	0.1%	468	400	16.7%	5.8%	100.0%
C-27	RESIDIA Ginza-Higashi	Chuo-ku, Tokyo	9 - 2004	94	2,000	0.5%	2,460	1,844	33.3%	4.0%	97.3%	C-76	RESIDIA Nakano	Nakano-ku, Tokyo	11 - 2006	30	652	0.1%	779	694	12.2%	4.1%	100.0%
C-28	RESIDIA Oii	Kita-ku, Tokyo	2 - 2005	61	867	0.2%	1,040	797	30.5%	3.2%	100.0%	C-77	RESIDIA Ogikubo II	Suginami-ku, Tokyo	3 - 2007	36	460	0.1%	540	491	9.9%	5.1%	100.0%
C-20	RESIDIA Mejiro II	Toshima-ku, Tokyo	-					980				C-78	RESIDIA Minamiyukigaya	Ota-ku, Tokyo	3 - 2008	58	1,299	0.3%	1,520	1,364	11.4%	4.4%	92.5%
C-29	RESIDIA Tsukishima	Chuo-ku, Tokyo	7 - 2005 2 - 2006	63	1,050	0.2%	1,230	1,022	25.5%	2.3% 6.8%	97.1%	C-79	RESIDIA Akihabara	Taito-ku, Tokyo	4 - 2007	40	977	0.2%	1,160	1,002	15.8%	5.1%	95.2%
C-32	RESIDIA ISUKISTIITIU			40	.,				24.2%		94.9%	C-80	RESIDIA Asakusa-Azumabashi	Sumida-ku, Tokyo	9 - 2007	60	876	0.2%	1,120	899	24.5%	3.5%	98.3%
		Ota-ku, Tokyo	9 - 2006	78	1,360	0.3%	1,610	1,278	25.9%	4.0%	97.7%	C-81	RESIDIA Oomori III	Ota-ku, Tokyo	12 - 2012	65	1,395	0.3%	1,640	1,427	14.9%	3.1%	96.2%
C-33	RESIDIA Tsukishima II	Chuo-ku, Tokyo	9 - 2006	105	2,440	0.6%	2,940	2,303	27.6%	3.8%	97.4%	C-82	RESIDIA Nihonbashi-Bakurocho II	Chuo-ku, Tokyo	4 - 2014	77	1,975	0.4%	2,410	2,024	19.0%	3.8%	94.2%
C-34	RESIDIA Kinshicho II	Sumida-ku, Tokyo	1 - 2008	99	2,380	0.5%	2,640	2,245	17.6%	4.7%	95.5%	C-83	RESIDIA Nihonbashi-Bakurocho III	Chuo-ku, Tokyo	3 - 2008	55	1,833	0.4%	2,240	1,880	19.1%	3.7%	95.8%
C-35	RESIDIA Bunkyo-Otowa	Bunkyo-ku, Tokyo	8 - 2003	104	3,380	0.8%	4,030	3,165	27.3%	4.7%	90.0%	C-84	RESIDIA Bunkyo-Hongo III	Bunkyo-ku, Tokyo	7 - 2014	48	1,655	0.4%	1,870	1,703	9.8%	4.7%	98.4%
C-36	RESIDIA Bunkyo-Sengoku	Bunkyo-ku, Tokyo	2 - 2003	33	707	0.2%	872	637	36.9%	5.0%	94.3%	C-85	RESIDIA Shin-Okachimachi II	Taito-ku, Tokyo	3 - 2015	100	4,650	1.1%	5,290	4,799	10.2%	1.9%	99.2%
C-37	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	2 - 2003	39	1,050	0.2%	1,310	956	37.0%	6.9%	98.1%	C-86	RESIDIA Kameido	Koto-ku, Tokyo	10 - 2013	129	2,988	0.7%	3,280	3,095	6.0%	5.9%	96.3%
C-38	RESIDIA Ikegami	Ota-ku, Tokyo	7 - 2003	19	378	0.1%	413	347	19.0%	8.5%	100.0%	C-87	RESIDIA Koenji	Suginamiku, Tokyo	3 - 2015	58	1,380	0.3%	1,520	1,433	6.0%	3.9%	90.2%
C-39	RESIDIA Nihonbashi-Ningyocho	Chuo-ku, Tokyo	3 - 2004	25	557	0.1%	762	504	50.9%	5.6%	91.6%	S-2 S-4	Chester House Kawaguchi	Kawaguchi, Saitama	3 - 1991	39	770	0.2%	745	706	5.5%	5.5%	97.4%
C-40	RESIDIA Bunkyo-Sengoku II	Bunkyo-ku, Tokyo	4 - 2005	45	1,440	0.3%	1,640	1,353	21.2%	4.1%	94.8%	S-5	RESIDIA Higashi-Matsudo	Matsudo, Chiba	4 - 2007 1 - 2007	44	1,100	0.2%	1,190	1,029	15.6% 11.9%	4.6% 5.6%	95.4%
C-41	RESIDIA Iriya	Taito-ku, Tokyo	12 - 2004	49	990	0.2%	1,140	885	28.8%	5.4%	98.3%	S-7	RESIDIA Shin-Yokohama RESIDIA Chofu	Yokohama, Kanagawa Chofu, Tokyo	3 - 2007	131 41	1,920	0.4%	1,990	1,778 1,076	9.6%	5.0%	97.8%
C-42	RESIDIA Nihonbashi-Hamacho	Chuo-ku, Tokyo	8 - 2006	45	1,310	0.3%	1,580	1,252	26.1%	4.5%	97.7%	S-11	TOKYO Student-House Wako	Wako, Saitama	4 - 1990	127	1,143	0.2%	755	677	11.5%	10.2%	100.0%
C-43	RESIDIA Shin-Okachimachi	Taito-ku, Tokyo	3 - 2007	69	1,860	0.4%	2,110	1,762	19.7%	3.0%	100.0%	S-12	RESIDIA Kokubunji	Kokubunji, Tokyo	2 - 2003	33	518	0.1%	608	505	20.2%	2.9%	96.8%
	RESIDIA Chidoricho	Ota-ku, Tokyo	9 - 2006	60	1,290	0.3%	1,450	1,210	19.8%	5.0%	91.7%	S-14	RESIDIA Yokohama-Kannai	Yokohama, Kanagawa	8 - 2004	102	1,700	0.4%	1,880	1,530	22.8%	8.4%	94.1%
C-45	RESIDIA Shinkawa II	Chuo-ku, Tokyo	2 - 2003	36	1,320	0.3%	1,540	1,202	28.0%	3.9%	96.4%	S-15	RESIDIA Okurayama	Yokohama, Kanagawa	3 - 1998	64	755	0.2%	914	715	27.8%	5.3%	100.0%
C-46	RESIDIA Mejiro	Toshima-ku, Tokyo	1 - 1999	162	6,280	1.4%	7,730	6,136	26.0%	2.6%	96.9%	S-16	RESIDIA Musashikosugi	Kawasaki, Kanagawa	2 - 2007	68	1,580	0.4%	1,950	1,493	30.6%	7.2%	97.0%
C-47	RESIDIA Kasai	Edogawa-ku, Tokyo	1 - 2000	29	683	0.2%	818	666	22.7%	7.0%	93.1%										-	1 3.6%	
C-48	RESIDIA Nihonbashi-Bakurocho	Chuo-ku, Tokyo	2 - 2007	132	5,500	1.2%	7,060	5,121	37.9%	2.4%	97.0%	S-17	RESIDIA Funabashi I and II	Funabashi, Chiba	3 - 2007	172	2,730	0.6%	3,090	2,547	21.3%	II 3.4%	100.0%
C-49	RESIDIA Suginami-Honancho	Suginami-ku, Tokyo	2 - 2009	194	3,834	0.9%	5,430	3,644	49.0%	4.3%	95.7%	S-19	RESIDIA Kichijoji	Musashino, Tokyo	3 - 1995	48	1,380	0.3%	1,640	1,430	14.6%	9.1%	95.9%
C-50	RESIDIA Shin Itabashi	Itabashi-ku, Tokyo	8 - 2009	67	888	0.2%	1,220	854	42.8%	8.6%	100.0%	S-20	Pacific Royal Court Minato Mirai Ocean Tower	Yokohama, Kanagawa	11 - 2007	416	14,000	3.2%	16,100	11,850	35.9%	4.5%	100.0%
C-51	RESIDIA Kiba	Koto-ku, Tokyo	3 - 2008	155	1,950	0.4%	2,930	1,905	53.8%	7.2%	98.7%	S-22	Life & Senior House Kohoku II	Yokohama, Kanagawa	10 - 2003	78	1,670	0.4%	2,190	1,568	39.6%	6.4%	100.0%
C-52	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	12 - 2008	52	1,129	0.3%	1,510	1,097	37.6%	4.4%	100.0%	S-23	College Court Tanashi	Nishi-Tokyo, Tokyo	2 - 2010	91	810	0.2%	1,130	770	46.7%	7.7%	100.0%
C-53	RESIDIA Bunkyo-Honkomagome	Bunkyo-ku, Tokyo	3 - 2008	98	2,340	0.5%	2,950	2,296	28.5%	3.5%	96.8%	S-24	RESIDIA Urayasu	Urayasu, Chiba	9 - 2009	146	2,115	0.5%	2,870	2,085	37.6%	6.7%	97.7%
(-54	RESIDIA Tsukishima III	Chuo-ku, Tokyo	2 - 2008	119	2,570	0.6%	3,590	2,487	44.3%	4.0%	97.9%	S-25	RESIDIA Minami-Gyotoku	Ichikawa, Chiba	2 - 2005	85	823	0.2%	1,030	823	25.1%	6.6%	95.3%
C-55	RESIDIA Minamisenju	Arakawa-ku, Tokyo	3 - 2007	175	2,580	0.6%		2,458	43.6%	5.3%	98.9%	S-26	RESIDIA Urayasu II	Urayasu, Chiba	2 - 2005	74	802	0.2%	997	804	24.0%	7.5%	97-3%
C-56	RESIDIA Ogikubo	Suginami-ku, Tokyo	,	101	1,710	0.4%	3,530 2,220	1,767	25.6%	5.5% 4.5%	98.1%	S-27	RESIDIA Gyotoku	Ichikawa, Chiba	2 - 2005	75	761	0.2%	938	760	23.4%	6.1%	97.3%
C-50	RESIDIA Ogikubo  RESIDIA Monzennakacho	Koto-ku, Tokyo	3 - 2003 2 - 2005	68		0.4%	1,280		31.4%	7.6%	-	S-28	RESIDIA Kawasaki	Kawasaki, Kanagawa	3 - 2007	104	1,670	0.4%	2,120	1,630	30.0%	4.7%	99.1%
C-58	RESIDIA Monzennakacho RESIDIA Ochanomizu				970		- 1	974	- '		94.1%	S-29	Cocofump Hiyoshi	Yokohama, Kanagawa	1 - 2010	85	1,050	0.2%	1,210	1,012	19.5%	7.5%	100.0%
C-58	RESIDIA Ocnanomizu	Bunkyo-ku, Tokyo	9 - 2005	80	2,090	0.5%	2,850	2,052	38.8%	4.2%	96.2%	S-30	RESIDIA Sagamihara	Sagamihara, Kanagawa	5 - 2004	111	1,050	0.2%	1,250	1,073	16.5%	6.8%	100.0%
C-59	RESIDIA Omori RESIDIA Nakamurabashi	Ota-ku, Tokyo	3 - 2006	75	1,150	0.3%	1,480	1,130	30.9%	1.8%	98.7%	S-31	RESIDIA Yokohama-Bashamichi	Yokohama, Kanagawa	9 - 2005	28	735	0.2%	1,140	786	44.9%	11.5%	100.0%
		Nerima-ku, Tokyo	2 - 2008	66	1,075	0.2%	1,340	1,046	28.0%	4.5%	98.7%	S-32	RESIDIA Hon-Atugi	Atugi, Kanagawa	1-2008	49	606	0.1%	696	647	7.5%	11.0%	100.0%
C-61	RESIDIA Kachidoki	Chuo-ku, Tokyo	2 - 2008	55	1,805	0.4%	2,420	1,765	37.1%	4.9%	92.8%	S-33	RESIDIA Funabashi III	Funabashi, Chiba	2006/10	43	620	0.1%	691	670	3.1%	5.0%	100.0%

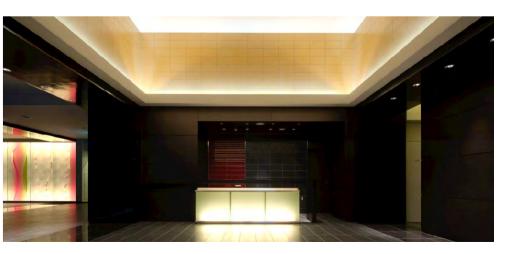
# Portfolio

Advance Residence Investment Corporation (as of July 31, 2016)

No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
R-2	RESIDIA Imadegawa	Kyoto, Kyoto	2 - 1999	154	1,671	0.4%	1,660	1,491	11.3%	10.9%	100.0%
R-4	RESIDIA Higashi-Sakura	Nagoya, Aichi	2 - 2006	91	1,290	0.3%	1,430	1,043	37.0%	3.4%	90.3%
R-5	RESIDIA Kameyama	Kameyama, Mie	2 - 2007	182	1,610	0.4%	1,150	1,534	-25.0%	4.2%	100.0%
R-6	RESIDIA Ryokuchi Koen	Toyonaka, Osaka	5 - 2007	44	979	0.2%	925	893	3.6%	5.7%	92.3%
R-8	RESIDIA Kobe Port Island	Kobe, Hyogo	9 - 2007	404	3,740	0.8%	4,150	3,449	20.3%	South • Center 6.8% North 6.7%	100.0%
R-10	RESIDIA Hakata	Fukuoka, Fukuoka	3 - 2002	155	1,220	0.3%	1,440	1,235	16.6%	3.4%	99.4%
R-11	RESIDIA Tenjinbashi	Osaka, Osaka	2 - 2000	78	871	0.2%	1,140	851	33.8%	8.3%	88.9%
R-12	RESIDIA Sannomiya-Higashi	Kobe, Hyogo	11 - 2005	161	2,220	0.5%	2,770	1,966	40.8%	3.2%	98.5%
R-13	KC21 Building	Sendai, Miyagi	3 - 1997	79	900	0.2%	916	877	4.4%	2.4%	99.0%
R-14	RESIDIA Utubokoen	Osaka, Osaka	1 - 2006	94	1,170	0.3%	1,460	1,053	38.5%	6.6%	96.9%
R-15	RESIDIA Kyoto-ekimae	Kyoto, Kyoto	2 - 2006	116	1,970	0.4%	2,450	1,789	36.9%	9.9%	95.5%
R-16	RESIDIA Takaoka	Nagoya, Aichi	8 - 2007	198	2,330	0.5%	3,040	2,155	41.0%	3.5%	96.1%
R-17	RESIDIA Hibino	Nagoya, Aichi	4 - 1992	124	1,340	0.3%	1,420	1,151	23.4%	3.9%	98.5%
R-19	RESIDIA Tenjin-Minami	Fukuoka, Fukuoka	1 - 2004	56	936	0.2%	1,180	838	40.7%	4.9%	96.4%
R-20	RESIDIA Hakataeki-Minami	Fukuoka, Fukuoka	1 - 2003	39	324	0.1%	394	322	22.1%	2.7%	93.9%
R-21	RESIDIA Hisaya-Odori II	Nagoya, Aichi	2 - 2005	38	685	0.2%	796	610	30.5%	5.0%	100.0%
R-24	RESIDIA Minami-Ichijo	Sapporo, Hokkaido	12 - 2006	179	1,640	0.4%	1,920	1,473	30.3%	0.9%	98.9%
R-25	RESIDIA Odori-Nishi	Sapporo, Hokkaido	12 - 2006	103	1,320	0.3%	1,370	1,208	13.3%	1.1%	92.2%
R-26	RESIDIA Kita-Sanjo	Sapporo, Hokkaido	1 - 2007	100	1,130	0.3%	1,380	1,007	36.9%	1.4%	96.9%
R-27	RESIDIA Shirakabe-Higashi	Nagoya, Aichi	5 - 2005	33	831	0.2%	906	760	19.2%	4.1%	97.0%
R-29	RESIDIA Uzumasa	Kyoto, Kyoto	1-2000	48	701	0.2%	757	650	16.4%	13.5%	96.1%
R-30	RESIDIA Izumi	Nagoya, Aichi	11 - 2005	122	3,700	0.8%	4,240	3,347	26.7%	3.1%	90.7%
R-31	RESIDIA Maruyama Kita-Gojo	Sapporo, Hokkaido	2 - 2007	56	1,050	0.2%	1,200	956	25.4%	1.2%	92.4%
R-32	RESIDIA Tokugawa	Nagoya, Aichi	12 - 2006	27	751	0.2%	850	721	17.7%	3.9%	100.0%
R-34	RESIDIA Odori-Koen	Sapporo, Hokkaido	8 - 2007	109	2,010	0.5%	2,460	1,844	33.4%	0.9%	96.7%
R-35	RESIDIA Tanimachi	Osaka, Osaka	8 - 2008	108	1,100	0.2%	1,610	1,102	46.0%	7.5%	98.1%
R-36	RESIDIA Hisaya-Odori	Nagoya, Aichi	2 - 2007	57	652	0.1%	933	637	46.4%	4.8%	95.2%
R-37	RESIDIA Sendai-Miyamachi	Sendai, Miyagi	1 - 2008	67	529	0.1%	737	509	44.5%	2.5%	100.0%
R-38	RESIDIA Hirosedori	Sendai, Miyagi	2 - 2010	63	494	0.1%	668	478	39.7%	2.8%	100.0%
R-39	RESIDIA Edobori	Osaka, Osaka	2 - 2007	127	1,400	0.3%	1,850	1,404	31.7%	8.7%	94.6%
R-40	RESIDIA Kyomachibori	Osaka, Osaka	3 - 2007	84	1,000	0.2%	1,350	1,008	33.9%	7.8%	98.7%
R-41	RESIDIA Esaka	Suita, Osaka	7 - 2007	68		0.2%				4.8%	
R-42	RESIDIA Nishijin	Fukuoka, Fukuoka			989		1,250 3,080	971	28.7%		92.7% 97.1%
	RESIDIA Tsurumai	Nagoya, Aichi	1-2008	173	2,380	0.5%		2,288	34.6%	2.6%	
R-43	RESIDIA Kobe-Isogami	Kobe, Hyogo	2 - 2008	122	1,206	0.3%	1,650	1,165	41.5%	3.6%	96.1%
R-44			3 - 2008	196	2,740	0.6%	3,730	2,636	41.5%	3.6%	92.2%
R-45	RESIDIA Kita-Nijyo-East RESIDIA Shinsaibashi West	Sapporo, Hokkaido	3 - 2006	56	894	0.2%	1,070	874	22.4%	1.1%	100.0%
R-46		Osaka, Osaka	2 - 2007	97	1,921	0.4%	2,410	1,897	27.0%	9.1%	92.7%
R-47	RESIDIA Marunouchi	Nagoya, Aichi	1 - 2007	86	972	0.2%	1,200	959	25.1%	2.8%	94.2%
R-48	RESIDIA Sapporo-Ekimae	Sapporo, Hokkaido	2 - 2007	168	1,483	0.3%	2,110	1,451	45.4%	0.7%	96.2%
R-49	RESIDIA Gosyo-Higashi	Kyoto, Kyoto	9 - 2007	57	1,227	0.3%	1,550	1,212	27.8%	8.9%	90.1%
R-50	RESIDIA Rakuhoku	Kyoto, Kyoto	3 - 2008	75	874	0.2%	1,010	865	16.7%	12.4%	95.0%
R-51	RESIDIA Miyakojima I & II	Osaka, Osaka	9 - 2006	178	3,232	0.7%	4,750	3,270	45.3%	7.1%	96.2%
R-52	RESIDIA TOWER Sendai	Sendai, Miyagi	1 - 2008	67	1,705	0.4%	2,040	1,753	16.4%	2.3%	95.7%
R-53	RESIDIA Higashizakura II	Nagoya, Aichi	2 - 2006	127	2,862	0.6%	3,700	2,859	29.4%	3.1%	91.2%
R-54	RESIDIA Tsutsujigaoka	Sendai, Miyagi	11 - 2006	404	3,740	0.8%	4,150	3,449	20.3%	EAST 2.6% WEST 2.7%	97.8%
R-55	RESIDIA Kobe-Motomachi	Kobe, Hyogo	6 - 2007	85	1,052	0.2%	1,350	1,050	28.5%	5.8%	92.9%

No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
	RESIDIA Sendai-Honcho	Sendai, Miyagi	6 - 2007	105	1,117	0.3%	1,620	1,112	45.6%	2.3%	98.3%
	RESIDIA Sendai-Haranomachi	Sendai, Miyagi	9 - 2007	72	593	0.1%	874	587	48.7%	2.1%	98.8%
R-58	RESIDIA Minami-Ichijo East	Sapporo, Hokkaido	1 - 2008	85	1,062	0.2%	1,360	1,063	27.9%	1.1%	100.0%
	RESIDIA Shin-Osaka	Osaka, Osaka	2 - 2014	208	2,644	0.6%	3,500	2,785	25.7%	6.2%	100.0%
R-60	RESIDIA Okayama-ekimae	Okayama, Okayama	3 - 2004	108	772	0.2%	992	855	16.0%	1.7%	100.0%
R-61	RESIDIA Kyoto-Okazaki	Kyoto, Kyoto	3 - 2005	23	227	0.1%	306	237	29.0%	14.1%	100.0%
R-62	RESIDIA Sendai-Ichibancho	Sendai, Miyagi	3 - 2006	103	1,083	0.2%	1,400	1,107	26.4%	2.4%	100.0%
R-63	RESIDIA Kita-Nijyo East II	Sapporo, Hokkaido	2 - 2007	51	538	0.1%	739	555	33.1%	1.2%	94.0%
R-64	RESIDIA Takamiya	Fukuoka, Fukuoka	2 - 2007	51	488	0.1%	581	502	15.7%	6.1%	89.1%
R-65	RESIDIA Soen	Sapporo, Hokkaido	2 - 2007	60	384	0.1%	541	398	35.7%	1.4%	98.3%
R-66	RESIDIA Tenjin	Fukuoka, Fukuoka	5 - 2007	88	1,122	0.3%	1,310	1,146	14.2%	3.4%	93.2%
R-67	RESIDIA Yakuin-Odori	Fukuoka, Fukuoka	6 - 2007	91	1,123	0.3%	1,320	1,145	15.2%	4.5%	96.7%
R-68	RESIDIA Hakata II	Fukuoka, Fukuoka	9 - 2007	124	1,358	0.3%	1,570	1,385	13.3%	1.8%	99.3%
R-69	RESIDIA Kego	Fukuoka, Fukuoka	1 - 2008	86	834	0.2%	1,110	858	29.2%	2.3%	98.7%
	RESIDIA Shirakabe	Nagoya, Aichi	3 - 2008	70	907	0.2%	1,100	958	14.7%	4.4%	93.6%
	RESIDIA Sakae	Nagoya, Aichi	12 - 2007	77	868	0.2%	960	947	1.3%	4.2%	89.6%
	RESIDIA Senri-Fujishirodai	Shuita, Osaka	2 - 2017	90	1,430	0.3%	1,590	1,552	2.4%	5.2%	100.0%
C-73	RESIDIA Senri-Banpakukoen	Shuita, Osaka	10 - 2005	68	2,124	0.5%	2,320	2,273	2.0%	5.2%	100.0%
To	otal 260 properties			20,842	442,716	100.0%	531,174	424,712	25.1%	2.4%	96.9%

Area	No. of Properties	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)
P Tokyo Central 7 Wards	89	5,437	172,011	38.9%	200,281	164,795	21.5%
Central Tokyo ex 7 wards	83	6,572	144,142	32.6%	177,534	139,057	27.7%
S Tokyo Metropolitan	24	2,254	40,985	9.3%	48,304	37,974	27.2%
R Major Regional Cities	64	6,579	85,578	19.3%	105,055	82,886	26.7%
Total	260	20,842	442,716	100.0%	531,174	424,712	25.1%





# Asset Management Company Profile

### Company Profile as of July 31, 2017

AD Investment Management Co., Ltd. Name:

Address: 17F Jimbocho Mitsui Bldg., 1-105 Kanda-Jimbocho, Chiyoda-ku, Tokyo

Kenji Kousaka, Representative Director and President **Company Representative:** 

**Amount of Capital:** 300 million ven Type of Business: Asset Management

AD Investment Management Co., Ltd.

History: March 1, 2010 Merges with Pacific Residential Corporation

Company name is changed to AD Investment May 17, 2005

Management Co., Ltd.

http://www.adim.co.jp/

February 2, 2005 Established as Japan Residential Management Co., Ltd.

**Registrations and Licenses:** Real estate agent's license (The Governor of Tokyo (3) No.84325)

Approval for a discretionary transaction agent (Minister of Land, Infrastructure, Transport

and Tourism Approval, No. 37)

Registered for a financial instruments business (Kanto Local Finance Bureau registration

No.309)

Advance Residence Investment Corporation http://www.adr-reit.com/en/

Registered as First-Class-Architect Office (The Governor of Tokyo No. 58856)

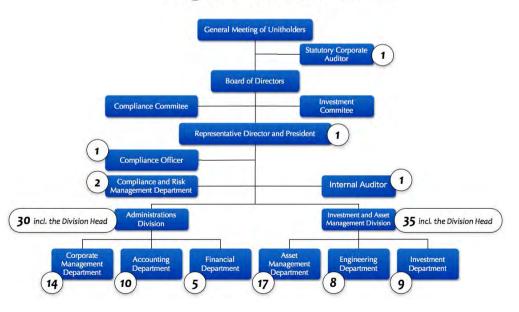
#### Major Initiatives by the Asset Management Co.

Advance Residence Investment Corporation

- Registered as first-class architect office
- Constantly hired new graduates (10 new hires in four years)
- Received a BCM (BCP) rating from DBJ
- Began providing engineering service to third-parties
- Held architectural design competition for students

Organizational Chart as of July 31, 2017





### ADR's Website



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### www.adr-reit.com

### **Uploaded Materials**

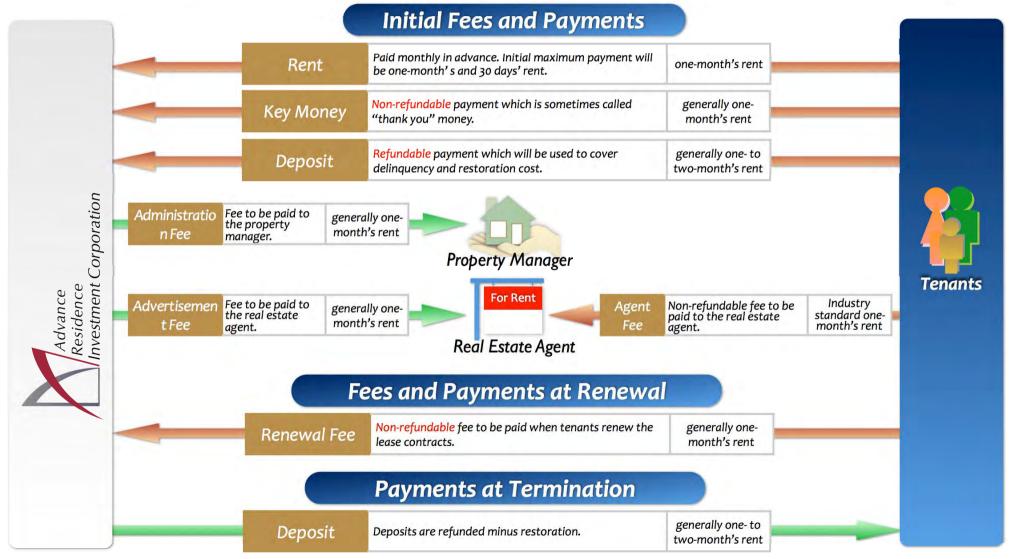
- ✓ Press releases
- ✓ Disclosure materials (ex. Semi-annual Reports, Earnings Presentations)
- ✓ Portfolio guidelines
- ✓ Details on property holdings
- ✓ Occupancies (updated monthly)
- Earning performance for each holdings
- ✓ Financing details, etc.

Some of the information are available as Excel spreadsheets.

# Japanese Real Estate Leasing Contract Practices

Advance Residence Investment Corporation

- Standard lease terms in Japan are mostly two years.
- Tenants are able to leave the leased space before contract expiration without paying for the remaining contract period.
- Japan's Lease Land and House Law makes raising rents of existing contracts almost impossible.



### Note



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### Inquiries

Investor Relations
AD Investment Management Co., Ltd.

Tel **03-3518-0432** 

E-mail <u>ir@adr-reit.com</u>

This material contains forward-looking statements on future operating results, plans, business objectives and strategies of the company.

Forward-looking statements provide current expectations of future events based on number of assumptions and include statements that do not directly relate to any historical or current facts. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements.

This material is based on Japanese GAAP unless otherwise stated.

This material was not created for the purpose of soliciting investment in the company. Investments should be based on your own judgment and responsibility.